



CATKing SP Jain

WAT PI Workbook

Congrats for Getting an SP JAIN Call!

How to use this workbook?

This is a consolidation of **20 SP JAIN, GD PI Experiences**. These are consolidated from various online sources.

SP JAIN GD and PI is conducted across India at Bangalore / Delhi / Kolkata / Hyderabad / Mumbai.

This Booklet gives you the Candidate Profile also in most cases, for you to understand the Personal Interview and relate to it better.

After reading the entire Document you are required to check on your CATKing IIMWATPI Super 30 Dashboard :

1. Build Your Interview Skills (Videos from IIM and SP Jain Alumni)
2. Functional Dossiers: If you want to pursue an MBA in Marketing, choose that dossier first.
3. SOP / Application Forms (Check out Jagesh Golwala (IIMA), Raj Doshi (IIMA), Jay Gosalia (IIM B))
4. Sample AWT from the dashboard to understand the Structured Approach. WAT / AWT / AWA – All of these are same terms of Writing test assignment conducted across various IIMs.

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Summary- What SP Jain looks for?

- Excellent Profile with versatile interests
- Work Experience is a Good Asset
- Extracurricular and Co-curricular activities give you an edge
- Group Interview Evaluates Candidates on Qualities of – Focus, Clarity of Thought, Learnability, Level of Optimism, Ability to handle pressure, Decision making skills, Discipline

Prerequisite

- Application Form to be Submitted based on Past academics and Work Experience and on basic MBA questions
- Resume (not mandate but always good to carry)
- Original Documents along with photocopies

Insights – Psychometric test:

- Swift Analysis Aptitude is a standardized computer-adaptive test that leverages the best-in-class psychometric technology.
- It measures verbal, numerical and diagrammatic reasoning as applicable to the modern workplace. It measures workplace reasoning and ability to work with complex information representative of managerial work content in the business environment.
- Its focus on predicting workplace performance, makes it a preferred choice amongst graduate recruitment programs in many companies.

Insights - WAT

- Time Allotted is 30 mins along with psychometric test
- They look at your thought process and planning

Sample WAT Topics -

1. Who is better, a person with breadth of knowledge or depth of knowledge?
2. Explain your leadership skills

Insights - Interview

- **Interview time** - 20-30 Minutes.
- **Interview Panel Details** – 3 people
- **Interview Type** – The institute releases profile-based shortlist even before the CAT results are out. The interviews are conducted in groups and depends how well you can represent yourself in a group. There are two rounds of interviews after the psychometric test.

Interview discussion Pointers – (as per experiences of last five years)

- The first two questions generally tend to make or break in the first Group Interview at SPJIMR.

- Remember that you answer the question aptly within the time limit set by the evaluation panel (generally 1 minute).
- To succeed in SPJIMR, you need to be very thorough with your answers and should be quick as well so that the image doesn't go to the faculty as if you are framing the answer.
- Remember, in SPJIMR they give you limited time to answer (generally 1 minute for one question) failing to adhere to which, the panel moves on to the next candidate. Hence, be quick, crisp and clear in your answers.
- Be completely prepared with anything and everything on the form.
- They will go into details of everything you speak about in the interview. (level1- what do you know about Indian Economy level2- what do you think about GST, level3- how has GST affected the sector you work in).
- One can chip in when the panel is interviewing other candidates on the panel
- It is fine if you are anxious and you need not portray a brave face being real with your emotions is better.
- Be prepared to answer everything about your work experience or about your favorite subjects if you are a fresher.



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1) Interview Experience - 1

Date- 14/02/20

Slot- 2 pm

Cat percentile- 96.71

Profile cum score-based call for finance specialisation.

I got there around 12. My slot timing was 2 pm but since everyone in my slot got there earlier and finished the document verification, we started the wat and psychometric test by around 1:15 itself.

Psychometric test: this is basically just around 15–20 statements for which we have to state how much we agree with it. A few examples of the statements are

I believe in fate.

I cry often as an adult (not the exact statement but it was similar to this)

I feel uncomfortable when I see others express emotion (this is also not the exact statement but it was similar)

I don't believe there's right and wrong here so just be honest. We also have to select 6 statements of our choice and explain why we agree or disagree with it. I spent a little too much time on this. We get 30 mins for both the psychometric test and wat.

Wat topic- how can India adapt in times of political uncertainty?

There was a writing pad on the table to make rough notes but by the time I finished the test, I didn't have time to make a rough draft for wat. I wrote that they should not make any major announcements, not take sides unless necessary, not take any major loans etc.

Post this, we had a 10 min break and we were split into groups for our GI 1.

I was in a group of 6. I was the only girl. One boy was still studying but also working part time. Besides him, I was the only one there with no work experience. The panelists were two male professors; one from finance, one from operations. I will denote them as PF and PO. PF was a little harsh and PO was friendlier. As soon as we went in PO said he wanted this to be more like a casual discussion and not an interview and asked us to relax.

PO started off by showing us a small bottle of water and telling us he was going to ask us questions relating to that. Then, the interview started.

The first guy in my panel was shortlisted for marketing specialisation. He was asked some basic tell me about yourself type questions. Then, they asked him to come up with a marketing strategy for the bottled water. I don't remember exactly what he said but he mentioned feasibility analysis and a B2B model.

The next candidate was for operations specialisation. He was asked about the production to distribution process of the water bottle. Idk anything about operations so I don't remember what he said at all.

Next was me. Just wanted to say that when I type this out, the conversation might seem smooth and seamless but in reality, and not just for me, a large part of such interviews go in thinking of an answer, staring at the interviewers blankly, saying uhhh ummm ohh etc. I think this is quite normal though.

Anyway....

Instead of asking me to tell them about myself, they asked me to mention three highlights from my life. I just started my well-rehearsed tell me about yourself answer and PF stopped me and said they know all this and asked me to say something else. I mentioned that I was school second and PO joked and asked

me if I love studying, to which I replied yes. Then I mentioned that I used to do social service activities in school, and said how I like that SP Jain also has such activities. Now this is when everything went downhill ...

PF- But all the students say they're good at studies and they like social service.

I said I also am good at studies and like social service.

PF- but we're not looking for "also". We're looking for something that sets you apart.

I stared at the interviewers. There's literally nothing that sets me apart or makes me a better choice than the other candidates. I had no idea what to say.

PO- okay just tell us something that's not on your form.

Mentioned that I'm an avid baker and took part in bake sales in school and college, and how this pushed me towards business. Accidentally mentioned that earning my own money that way motivated me to continue to earn my own money. I don't think it's a good idea to mention money in an interview and I was kicking myself for saying this.

PO- which field on finance are you interested in?

Said investments primarily. Said I wanted to be an investment banker.

PO- okay so this bottled water company is a new company, how will you raise funds for it?

Said I'd approach an investment banker or venture capitalist with a proposal.

PO- and what is in this proposal?

Said that it has proof that our product will do well in the market and the data from the feasibility study and demand surveys

PO- what is a feasibility study?

I actually didn't know beforehand but the first candidate had spoken about it so I just repeated what he said.

PO- okay so tell me exactly what is in this proposal?

Said it can have the history of the company, feasibility study etc and details of funds raised so far.

PO- if you're a venture capitalist, what would you look for?

Said I'd look at proof of demand...he cut me off and said enough about demand, you're in charge of finance not marketing. *gulp*

PF- the company's asking for 50 crores. Will you just give it to them?

No

PF- what will you check then?

I'm not sure....

PO- okay think about it, we'll come back to you.

I was internally screaming. I'd never drawn such a blank before.

The next candidate was for marketing. He was asked about the marketing mix and he said he didn't know what it was. He got a lot of grilling after that.

Next candidate was also for marketing. He was asked about segmentation. He explained it in general and with reference to the water bottle as well.

The next candidate was for finance. He was an engineer so asked about why mba and why finance a lot. They asked him why not just do CA and asked him the difference between CA and MBA finance. He answered and they asked me also to state the difference. This, I could answer well. They asked him what IRR is. He started saying "it's the rate of return when npv is zero..." and they cut him off and asked him

to make it simpler. Then they asked me what IRR is. I said it's the rate of return expected from an investment. They then asked him how IRR is used. He couldn't answer and I was hoooooping they would ask me cos I knew this fairly well but they didn't.

They then came back to me again.

PO- so where were we?

Uhhhhhhhhh

PF- do you know what lease is?

Yes, vaguely.

PF- do you know the different types of leases?

No, I don't know...

He then asked me to explain a particular type of lease. I don't remember the name. I didn't know what it was.

PF- where is net loss recorded on the balance sheet?

After saying so many idks, I was really flustered and like the world's biggest idiot I answered "in the p&l account". *facepalm*

PF was like what

And I said, sorry it's deducted on the liabilities side of the balance sheet. I purposely didn't mention what it's deducted from cos I couldn't remember but the next question he asked is what it's deducted from. I thought for a long time, and PF said it's okay don't worry about it, and I said no it's deducted from capital. PF said what are you saying? And I said sorry sorry sorry I just wanted to say something. In hindsight, I shouldn't have apologised. It is deducted from capital for a sole proprietorship so I wasn't wrong.

With this the interview was over. The first and last marketing guy and the operations guy made it through to GI 2.

I was gutted that I didn't make it as SP Jain was the institute I wanted the most. Then again, even I wouldn't take me in after that horrible interview I gave. I usually don't get nervous but after answering the first question itself badly, I got really flustered. Which is what lead me to make silly mistakes and apologise so many times. The questions my panel asked was heavily related to our chosen specialisation. The guys who made it through knew their subject matter well, were calm and most of all, didn't give the interviewers even a sniff of anything bad about them. I think this is very important.

2) Interview Experience - 2

Profile 96/86/76 (10th/12th/grad-mechanical).

General Engineer Male. CAT - 97.5 %le., 30 months work ex as a field engineer.

Due to GEM and slightly lower CAT score, I had just a few reasonably good calls. SPJIMR, MDI-G, NITIE, All IIMs except BLACKIS.

SPJIMR was the best among the list.

Now SP Jain gives two types of calls.

1. Profile Based calls - whereas per your registration form, your profile is evaluated with your specialization choice and you are given calls accordingly. Interviews for these call getters are generally in January.

2. Score cum profile-based calls - here you get call based on your CAT score. There is no fixed cutoff for this. I have seen some people who didn't get call even at 99+ %ile and there are some people (myself included) who got calls even at slightly lower %ile. Interviews for these call getters and for those who couldn't attend interviews in January, are held in February.

Now, coming to interview process there are 3 steps.

1. Written Ability Test (WAT)
2. Group Interview-1 (Elimination stage)
3. Group Interview-2 (Selection Stage)

Date - 5 February 2021.

Slot - 11 am.

As soon as I joined the call, my IDs were checked. After Id verification for everyone was done, we proceeded for WAT.

WAT was conducted online only. We received the link for it on our student dashboard portal. Time was 20 mins. It was specifically told to us to submit the WAT after you are done because there was not auto submit. So make sure you give proper attention to all the instructions provided.

WAT Topic - What is your favorite season and why.

Couldn't thank my starts enough for having such a simple topic.

As it was fairly simple topic, managed to complete WAT in 18 mins and submitted.

After this, the admissions team grouped us in the batch of 4-6 students for our GI-1.

Group Interview 1- This is generally technical round wherein you are asked about yourself, work ex , acads, achievements, hobbies etc. Its an elimination stage. Prepare well for it.

Questions asked to me-

1. Introduce yourself.
2. what is your job.?
3. what is reverse supply chain.?
4. what challenging situations you have faced.?
5. Were you travelling even during lockdown due to your job?
6. What do you do with your free time?
7. how to do handle customer pressure (related to my job)? why mba?

some questions for other candidates-

1. What is fascinating about stock market?
2. what is P/E ratio?
3. there was one singer in my group, why MBA if you are so much into music?

The panel was fairly chill. No stress at all, no grilling at all. Just be calm and composed. If you don't know the answer, say no politely. It is okay. But please do not fake something which you haven't done. They will catch it instantly and then you are in a bad bad position.

We were 4 in the group, 3 made it to the second round.

GI-2 - This is ethical round where you will be asked ethical dilemma, moral dilemma questions. Here they try to see who you really are and if you are good fit for the college. Be very natural and honest here.

Here are some questions which were asked to me and were passed on to other candidates in sequence-

1. What is your opinion about Dasharatha?

2. Kohli had applied for paternity leave when his team needed him the most, did he do the right thing?
3. You and your management knows one of your subordinates is better than you, so would you fire him to secure your position?

4. If you found your classmate copying, would you report him?

- all said yes
- counter ques- he is your best friend and if you report him he would be expelled from college. would you still report him?
- all again said yes
- counter- you know he is very very poor and due to some circumstances he is copying otherwise he is not like this. would you still report him?
- all still were with yes
- counter- now tell me how many of you have actually reported anyone till now
- some said yes and some didn't.

5. what is your favorite character from Mahabharata? but some people were not familiar with the topic. so they dropped it off.

Okay you all can drop from the call.

Overall very smooth process.

I think what worked in my favor for GI-1 was being thorough with the answers. I think the panelists were impressed with my job and it was smooth.

for GI-2, only advise would be being true to yourself. There is no preparation for this stage as such so what actually you would have done as per the questions asked matters. Panelists were pretty chill. It was a good conversation.

And do not speak unless and until you are specifically asked to. For ex, if some other candidate is giving very vague or stupid answer, do not jump in and try to answer. wait for your turn.

Now some last tips- Be thorough with your opinions. As I mentioned many a times questions are asked in round robin fashion and also might be asked based on the responses of other candidates, so be a good listener. Don't try to be over smart and double-guess the panelists. Don't stare here and there when others are talking, take interest in the conversation. Keep a smiling face throughout.

If you keep these things in mind, there is a high possibility of you getting through. If you have put in efforts, have worked on yourself, you will sail through.

Verdict: Convert in the first list.

3) Interview Experience - 3

profile-based shortlist for the Information Management Specialisation.

Profile ->

Class X: 90.57

Class XII: 93.00

B.tech (CSE) : 9.24 DGPA (2016 passout)

Work ex: Infosys (Software developer for 29 months)

Co-curricular and extra-curricular: average to above average.

CAT Score: 98.62%ile (97.26%ile - 98.49%ile - 95.26%ile)

SPJIMR has the most unique interview process among all the top B-Schools. There is a 30 min (WAT + Psychometry test) followed by Group Interview 1 (which is an elimination round) and Group Interview 2 (based on ethics and your psychometry test).

Location: Pride Hotel, Bangalore.

1 a) Psychometry Test: 2 sets of 9 questions each where we had to explain the answers of 3 questions each from each section.

1 b) WAT: Explain your leadership skills

Both had to be completed within 30 minutes.

Group Interview 1:

3 panel members: M1 (old male professor), M2(alumni), F1 (old female professor)

6 candidates:

B1 (Information Management)

B2 (Operation)

B3 (Marketing fresher)

G1 (Marketing fresher)

G2 (Finance)

Me (Information Management)

I will share the questions they asked me.

F1: Introduce yourself in 1 minute.

M1: What is AI? (Answered)

M1: Difference between ML and AI?

M2: Difference between ML code and a normal code?

F1: What is Artificial Neural Network?

M2: What do you do in Infosys? How are your clients?

F1: Difference between cache and cookie.

M1: What is digital marketing? How will you help G1 (marketing candidate)

M2: Explain blockchain technology

M2: One strength of Infosys and one weakness that you would like to change

F1: Why are there delays in the project? How can you solve them

Done

Qualified for Group Interview 2

Two ethical case studies were given to us (5 members) by 2 panelists (One of them was the chairman of SPJIMR PGDM) and the discussion went on for 25 30 minutes.

Q: One quality you would like to change about your parents (Discussion for 15 minutes)

Q: Ethical scenario which involved Steve Smith and David Warner

Q: Any questions for us.

Thank You.

VERDICT: Converted in 1st List.

4) Interview Experience - 4

Date: 18th Feb, 2020

Call Type: Score Based (Marketing)

Background: Startup (ADOFIX -12 Months + ADOFAST-18 Months) + 6 Months TCS + BMS (Finance)

CAT Score: 99.49 %ile.

Acads: 81/87/78

Reached Venue 90 Minutes early as instructed. Got documents verified.

Psychometric Test + WAT (Total Duration 30 Minutes)

WAT Topic: Tell us a social stigma that you want to be changed? Opinion.

Wrote about women's independence while choosing their own path.

After that, we were divided into 5 for Group Interview-I (Duration 25-30 minutes very chilled out)

Panel: P1: Male (Dassyy in early 50s) + P2: Female (Charming and very calm in early 50s)

Candidates: 2 Ops (Both Male + Engineer) + 1 Fin (Male + Engineer) + Mkt (Me + Female Non-Engineer)

I was tagged as 1 in my panel so it started with me.

P1: Tell me about your acads, interests, and some more relevant things.

Me: Told

Same question to everyone.

P1 to Fin Guy: Tell me why finance? What role you are looking for? Have you tried anything to learn basics in finance? Why not Coursera's well-structured courses? What you encountered in finance that made no sense for you? Tell me about your work for the US government? What do you think about the situation in India (Poverty)? Why we are comparable? What are some Indian govt's initiatives? How Currency devalue?

P2 to Fin Guy: Why the US is in a better position than us in fighting poverty? What did you want to do for this issue?

P2 to Female Mkt: Why marketing? Which advertisement made you very happy? Which one you did not like, why? Is every petty advertisement bad? Give me examples?

P1 to female Mkt: Which subject in your graduation amazed you most? Tell me about it.

P1 to Me: So, what did you do at TCS?

Me: Told

P1: Why did you leave?

Me: Told about ADOFAST's launch date and gave my reason.

P1: You have already taken entrepreneurship and continuing that will just hamper your chances to score good CGPA. Will you leave your venture or what?

Me: Told about my continuation plan.

P1: Three main management skills as a founder?

Me: Told with experience.

P1: What you are thinking about placement? Will you seat for it or not?

Me: Gave three scenarios with assumptions. Attending placement in one.

P1: Which subject you liked most about graduation?

Me: Told. Explained David McClelland's Need Theory.

P2 didn't ask me any questions. She was just observing me throughout the interview.

P2 to Ops Guy-1: Why Ops? 3-4 technical questions on the combustion engine, clutch, etc as he was mechanical? What subject made you most happy while learning at graduation time, why?

P2: Ops Guy-2: Same questions and some follow up questions.

P1 to Fin Guy: Any financial ratios that you know? Explain Debt-Equity ratio and why is it calculated?

All of us got selected for Group Interview-II

Panel: P1: Male (late 40s probably faculty) + P2: Male (Accent + mid 40s + Trying to be funny)

Candidates: Me + Same Fin Guy + One Unknown Guy + One Female

P1: Asked what we had in the break? Everyone answered. Some jokes around costly canteen food.

P1: Asked me to explain the ethical dilemma situation that I mentioned in the form of the passport office.

Me: I had two horrible experiences, one was a police station and one in passport office related to bribing but I was not able to recollect which one I mentioned in that f**king form. I told the passport office one. He interrupted me and told that you may have written a different story here.

Me: Told about the police station and how I didn't pay any bribe rather helped him some other way.

P1: Don't you think it's a bribe?

Me: Told about policeman's niceness while talking and I did not want to indulge in bribing so that was the only way I could get my work done.

P1: Asked everyone about their view.

P2: Asked each one of us to come up with similar bribing case but large scale implication.

Everyone asked for some time and I knew this could be an opportunity.

Me: Gave an example of hotel owners giving expensive gifts, sweets to FDA officers to avoid a hard time.

P2: Do you think, is it right?

Me: Took stance against it and explained how it will set a dangerous precedent which will just result in a bad culture.

P2 visited everyone for their cases. One of them mentioned Electoral Bonds.

P1 to Me: Don't you think most of the party's funds come from industrialists?

Me: Of course, yes.

P1: What's your opinion about politicians attending parties, the birthday of these celebrities and businessmen?

Me: Told about our current status on corruption. How these politicians especially those in power can influence the system to benefit them. Also told why politicians should set boundaries which they already have. How we can also have a special body scrutinizing these events.

P1 to Fin Guy: What did you write in your WAT? Opinion.

Where the unknown guy told about fear of failure as a social stigma is the most important issue as ~80% are in business. He also mentioned that it is a more important issue than reservation and inequality.

P1 to Me: What you wrote and what's your opinion about what he is saying.

Me: Gave a summary of my WAT. Gave example of me interacting with very few female founders and also an example of women making it big after fighting against families & societies. On against unknown guy I said it is about priority. For me, women not able to take their own path independently is a more important issue than fear of failure.

Then the female candidate gave her case telling how seniors take credits of subordinate's works without giving any credit, which hampers promotion. (Though it was not even close to bribing case)

P1 to everyone: what would you do if you are in the position of that subordinate?

I don't know why but everyone said that they would raise a complaint to other seniors. Where I mentioned how it may not work as seniors may team up against you.

P1 to Me: What would you do?

Me: Gave a process were talking with that person to ask for credit, then moving to HR, then complaint redressal committee and if needed outside support like NGOs, or legal route.

P2: Gave an incident where a group copied some parts from its senior's presentation for assignment submission. What's your opinion?

Everyone gave their answers.

Me: I first tried to divide it into two cases wherein one coping adds value and in another is kind of plagiarism, which should be punished.

P2 to others: What will you do as a faculty?

P1: Let's say if there is just one person who copied and others are innocent and now others are opposing for any kind of punishment?

Me: Told what groups mean and how everyone should be collaborative. Also told how it is a failure for a group if they did not know what's happening in their group.

Everyone gave different opinions like punishing guilty and not innocents.

P2: Let say, one person comes and takes responsibility for plagiarism then what?

Everyone agreed on punishing him and giving credit for others' work except me where I told why the group is needed and why we can't award any points if that reason is not fulfilled.

P2: What is your suggestion?

Me: Told about asking all of them to take another course or assignments carrying equal credits

P2: So, you want to increase the burden on the faculty. No issue.

P1: What if there is a group of very smart people who practice plagiarism and agreed in themselves about the sequence of taking responsibility if get caught?

Everyone gave their opinion.

Me: First I told how it is impossible to know in case of the first submission. And even if it is done on a regular basis, it will take a lot of effort of a faculty (because he had just trolled me for increasing his burden). And if by some efforts we are able to track that then we can punish each one them.

P2 to everyone for their opinion on what I just said: Everyone gave.

P2 to Me: Any closure that you want to give.

Me: Was confused about whether it is related to current discussion or very general question so I just asked to which he replied on the current discussion. I told how there is a specific motive behind every course and assignment and how we can ask the innocent people who didn't copy to take alternate courses or assignments which fulfills the same motives. As it will not burden any faculty and will also give them another opportunity to prove themselves as I was still against awarding points if your group's result isn't good.

5) Interview Experience - 5

Date: 25th Jan 2020

Location: SP Jain Mumbai campus

Call type: Profile, Operations Management

Xth 93.1, XIIth 88.2 Grad NIT Kurukshetra 82.71% CAT 2017 99.51 work ex 19 months in Jan 2018.

R1 interview, there were 4 persons in my panel Me(A), M1, M2, F1

2 female panelist P1 and P2

P1: U all had your lunch as it is going to be some grilling interview...

All of us smiled and braced ourselves for impact.

P2: Introduce yourself using something that is not written in the form

We all did but with such an exhaustive form of SP it was a difficult task

P1: What are your views on Tesla's manufacturing set up in China why India was not chosen?

We all pitched in one at a time wherein i started and related it somehow to my field as to why it was a good decision and how can India compete for those spots in future.

Somehow news was mentioned by F1 in her answer

P2: What are your views on App based news to Print based?

Pitched in 2nd after F1 ended and discussed about the different target mindset they both aim, M1 sitting to my left gave some good point about his experience in Bhutan and how news apps helped there.

P2: Asked why MBA question to everyone

Related it to my experience in job and about my 1 month job experience at France.

P1: Asked me about my exp and nature of job i did in France.

Other guys were also asked some questions based on their profile.

And it ended. Total duration 20–30 mins. No grilling done as was implied. Verdict all of us got selected for Round 2.

Round 2: two male, prof P1 and P2

Q asked: I was only guy in the panel with 5 girls P1 joked that i might be uncomfortable i replied as to being more comfortable. Light mood stuffs :P

Q1: One thing which you want to include and one which you want to eliminate from your personality

A: told about my athletic laziness which i want to eliminate and include a skill to be a big picture guy.

Q2: A situation you were trapped in an ethical dilemma

A: Talked about an incident in college fest.

Q3: Would you have an employee who aligns with the company's value but lesser in competency or an employee who is highly competent but does not align with company's value.

A: Was last to pitch in but made sure that my answer had a good structure.

Q4: Which company you admire and why?

A: I told about TATA tea cause of its 'jago re' campaign and the social causes they take up in that. They cross questioned.

OA round 2 didn't seem to go perfect as they made a poker face at all our answers. total duration 30–40 mins

Final Verdict: Selected

6) Interview Experience - 6

SPJIMR (Finance) 2021–23, 29th Januray 2021, Online Interview

10th/12th/Grad/Percentile: 95/97.2/92.7/99.6

BTech Computer Science (DTU), Working as Software Engineer at UnitedHealth Group since July 2020

Profile Based Call

WAT Topic: Mountains, Beaches and Forest, what is your goto destination.

Group Interview 1 (Technical Round)

It was basically a rapid fire wherein questions were bombarded one after the other.

1. Why Finance being a CS Engineer and no background in finance?
2. Balance sheet: basics and principle
3. Non-Performing assets
4. Types of stocks
5. Difference between debentures and bonds
6. What investment advice will you give to a newbie in investment.
7. Low risk high return stocks
8. Beta ratio, NSE and BSE
9. Difference between stock and equity
10. Repo rate and reverse repo rate
11. Application of machine learning in finance
12. Bagging vs Boosting
13. ARIMA and time series modeling
14. Credit scoring concepts (Based on my major project)
15. How can you optimize ML algorithms?

The round went pretty well for me and I was able to answer most of the questions. I was selected for Group Interview 2.

Group Interview 2:

More of a personality evaluation. Entirely based on Form B of the three candidates that were present. You can be questioned on Form B answers of other candidates too. Some of the questions that I can recall at the moment are:

1. Extensive discussion on importance of charity, CSR as mandated by Indian government, based on a form B answer.
2. A placecom case study, questions on ethical dilema in the same and numerous follow up questions.
3. Favourite memory of your life

The round lasted for about 40 mins and the first two questions were extensively discussed with numerous follow up questions. This round went well too for me.

23rd March 2021: Straight Reject.

7) Interview Experience - 7

SPJIMR interview on 3rd Feb-2021

Mode of Interview: Online

I got my Profile + Score call

10-88% ,12-85, CGPA 8.58 Cat score- 98.88

Be extremely optimistic as eve I had Verbal Sectional- 78%

Specialization- Operation

Work ex: 19 months in Quality at M G MOTOR

WAT Topic - Share the best advice of your life

GI 1

2 panelists, 4 students- 2 ops, 1 fin, 1 marketing.

● Panel: One male- Related to Strategy Feild and One Female - Leading the Social service sector

F: Tell me something that is not in your CV

Round robin fashion

M: (without any breath) Priyanshi can you tell me your hobbies

Hobbies went round robbin in the same way (all of us mentioned traveling)

(to marketing student)

As all of you mentioned traveling, suggest one website to me.

Mark: Mentioned MMT

M: What do you like about it and which are his competitors

Mark: Do not know abt competitors, told what he likes.

F: Ok if you were the competitor, how would you develop your program

(so where every they were not able to Justify themselves, the teachers do give you a chance to design your ideas)

Gave him 5 mins and went to Fin guy

(Fin guy was a BBA - Maths)

M: Why do you want to do Finance

FIN: I Like financial modeling

M: Can you explain to me some models

(could not explain)

M: Gave a situation (as he could not explain his Why MBA fin)

They gave him many questions to explain his inclination for Fin, by theoretical and practical cases.

F: Do u follow the stock market?

Fin: Yes mam

F: Suggest me some stocks? Asked him to ask questions based on her investment plan

Fin: Asked abt long/short term investment.

Low/ High risk

(Ma'am answered very high risk)

Amount: 3-4 Lakhs

He explained about some stocks.

My turn.

F: Can you please explain your job role.

Me: Told about my work ex, profile, previous projects and experience in Launch team and Quality Engineering.

M: How do you carry out the analysis

Me: Told them an out 7QC Tools

Named each one them and how based on the severity we choose the method.

M: Explain Pareto Chart

Answered both theoretically of 80/20 rule and gave practical ans related to noise we would face in an online interview and how to resolve Pareto.

M: Explain Fish-bone diagram?

Me: Answered same way, with definition other names. Also a practical way to find reasons for a defect in the one besides me.

F: Asked me abt my workex working with EV? Also mention the difficulties you faced?

Explained

M: Explain Gant chart?

Me: (Dint know) Sir I had read about it but cannot recall it right now as I haven't used it practically.

Next Ops Guy

M: Pls explain your work ex

Ops: Told him abt his jobrole

M: So what do you want to do MBA-Ops (Bcz he could not explain his job role clearly)

M: Gave him a situation on the extension of my EV Project. What will you do to implement a new EV Project?

Ops: Told abt cost, land, permissions,

Gave him cases and directions to move forward

(You should be extremely precise bcz even if he made up stories, sir took only the points in his fingers.)

For those who were not strong in explaining their work, why do u want to do an MBA in that spec?

The questions were on what you say and follow-ups.

Lasted for 30-40 mins.

Were comforting and slightly professional required for the technical round.

GI 1-Verdict

Ops guy and I got Selected.

GI 2

Taken by the then Dean- Ranjan Banerjee (RB) and an Ops Prof (OP)

3 of us -2 M & ONE Female (me)

They gave us a very warm welcome and tried to comfort us.

RB- Hello everyone, this is general chit chat and we want to know more about you.

I am sure you all would have heard abt SPJIRM's GI-2 from your seniors and Coaching institutes. Why do we take this round after a technical round?

(I raised my hand as all the questions were open to all)

Me: Explained the mission and vision and how it falls in line with this process. Explained the differentiating factor as all of us would have Great CAT scores and Acads/ workex.

(others answered it to be similar to an HR round)

RB- So you know, even after the marriage of 25 yrs people cannot know each other. Do you think we can know you in a 20 mins interview?

By the time I nodded a no, M2 Started to answer.

M2: Said that yes they could know us.

RB: "Priyanshi, you nodded a no, can u please explain?"

Me: " No, it is not possible to know someone in 20-30 minutes. But we can be pushed to choose one side of the ethical v/s monetary aspects. And your experience of 15-20 years can ease the process.

RB- "Do you think we are this old?"

(We all gave a gag)

M1: Told that this process is similar to HR Round.

RB- (Asked abt one point from the 10 random things to each of us)

(M1 Had written abt watching memes).

Tell me what are memes. My 15-year-old son watches them a lot. What does a meme do.

M1: Told ho one picture tells a thousand words. Memes also work in that order.

RB- So how would you make a meme for Gi 2. Can u make one by the end of the interview.

M2: (Had written about there is no jealousy in frndship.) Asked him to explain it.

Me: (I had written how writing helps me understand what I feel and clear my thoughts). Told me to explain it.

RB- What do u not like in India.

Me: "Look kya kahenge" (I became soo comfortable that i spontaneously told this statement in hind).

M1: The disparity in wages and how we give value to people based on their position.

RB- Tell one thing you like about India.

Ops Sir- Do you still watch the cartoon, if yes why?

- Tell us one quality you want to change in you and why? AND also asked how would you improve it (Basically weakness)

Some follow-up questions on those lines

RB- Tell u one good quality amongst the student.

-Tell us if you want to say something.

Both me and M2 Grabbed the opportunity.

Verdict: I and M2 Cracked the interview and soon to join SPJIMR above our other calls.

8) Interview Experience - 8

a profile-based call.

Interview location: Pride hotel, Bengaluru

Specialization: Operations Management

X/XII/UG: 10GPA/85.3/9.26GPA

Important points highlighted for profile-based call: Academic rank certificates, best project awards, team manager for student technical team representing nation on international forum, NGO work for children welfare, work experience covering innovation and patents apart from extra-curricular activities like drawing, singing.

Group Interview - 1:

Three interviewers- Marketing Area head, Ops area head and an Alum

Five people - Me (Ops), marketing, fin, Ops, IM

Q1: Tell me about yourself. (Asked to every person)

A1: Spoke about childhood, family, achievements at school and college level, work achievements and profile and hobbies

Q2 (for me, from the Ops Area head): So, what exactly do you mean by product development and what do you do?

A2: Explained entire product development process, different activities I handle, different domains I've worked on and processes used

Q3: So what do you do when things go wrong?

A3: Explained methods of taking care in design and also processes like CAR and 8D

Q4: But how do you take care before the release?

A4: Explained FMEA. Few follow up questions asked on FMEA. Explained different stages and a tool called IQRM which was used.

Q5: (From an alum) So why Operations?

A5: Explained relevance based on engineering field of study, important internships in Toyota based on TPS and in Bosch.

Q6: But what do you want to do in Operations?

A6: Explained that I want to be an operations manager and explained what that role means and how I want to bring in Tech like Blockchains in supply chains.

Group Interview- 2:

Two interviewers- Abhyudaya head and Program Chairperson

Four people- Fin, Ops(me), Marketing and Ops.

Q1(to me) - So what do you think this interview is about?

A1- From what I've read and understood, mostly ethics and values of a person

P1- Is that so? We read in one of your forms that you witnessed cheating but the circumstances were such that the victim couldn't be blamed. Please explain the situation (to other person) and give me your views on the same.

A2- I feel that sometimes honest mistakes happen and an academic committee meeting should take a decision

P1- But that makes them like a Good, doesn't it?

A3- Tried to defend with examples from college.

Discussion shifted to whether blind people should be allowed to cheat in some manners, if we would help them with that.

P2- What do you not like about your parents

A- Nothing. We are very open with each other.

P2- Then who do you have a problem with?

A- Probably one side of my relatives as they gave my parents a difficult time. No cross questioning.

P1- So, do you ever cry?

A- Yes, occasionally but my mother has taught me to write, tear and throw and I follow that approach when things are too much to handle as there's no point in going on about the same thing.

P2- Who would you save on the Titanic? Multiple scenarios given

A- Tried to reason that only children without parents wouldn't work and some sort of a ratio might have to be devised for uniform representation of all classes. Also asked if I could use something on the ship to make something and save them all. Was more of an interactive discussion.

P2- So what are your views on abortion?

A- I believe that unless there's a legitimate or medical reason, it shouldn't be very easy to do it.

P2- But shouldn't the mother have the right? Why should we care about something that hasn't even grown?

A- Yes, but it's not the baby's fault and we might be robbing it of a bright future but if it's a legitimate reason then its okay.

Interview ended after more discussions on abortion.

P2 was pro abortion and said that best approach to Titanic problem would be a lucky draw as no life is greater than the other.

Overall, pleasant and enriching experience.

Verdict- Converted

9) Interview Experience - 9

a Profile + Score based call from SPJIMR, Mumbai for PGDM in Operations and Supply Chain Management.

Academic Profile

Class X: 89.71% (ICSE)

Class XII: 85.20% (CBSE)

Graduation: B.Tech in Naval Architecture & Ocean Engineering from Indian Maritime University, Visakhapatnam Campus; 9.55 CGPA

Work Experience

Company: Mazagon Dock Shipbuilders Limited

Designation: Assistant Manager (Submarine and Heavy Engineering)

Role: Section-in-Charge Executive in the P75 Scorpene India Project (6th submarine of the Kalvari Class series); Leading the Hull production team and four cross-functional production teams (Piping, Equipment, Electrical, Weapons) to achieve the PERT targets.

Duration: 31 months.

Academic Achievements

1. Earned the University Gold Medal, 2016.
2. Awarded the Professor. P Sambandan Memorial Prize by Indian Maritime University for the best ship design project of the year (2015–16).
3. Earned the Indian Maritime University Merit Scholarship for excellent academic performance (2014–15).

Extra-Curriculars

1. Published author of more than 45 articles on ship design, at Marine Insight (world's leading maritime information website).

2. Earned the first position in Annual Debate Competitions at IMU Visakhapatnam, for 2 consecutive years.

Positions of Responsibility

1. Co-founder and Chief Editor, Learn Ship Design (IMU's first student society that facilitates industry-academia engagements).
2. Content and Social Media Lead, The Anonymous Writer.
3. Placement Coordinator, IMU Visakhapatnam Campus (2015–16)

CAT 2018: 96.06 percentile.

10) Interview Experience - 10

Venue: SPJIMR, Mumbai

Date: 22nd February 2019

Psychometric Test and WAT

The psychometric test had 2 sets of 10 questions each. One had to attempt all, and explain the reason for choosing a certain option for 3 questions in each set. Separate space was provided for explanations.

The topic for WAT was Impact of social media on the Society. The word limit was 300.

Both, the psychometric test and WAT had to be completed in 30 minutes.

Group Interview 1

Panelists: Communications Professor (P1), Operations Professor (P2)

Interviewees:

1. Operations (Male, Textile Industry): OP 1
2. Operations (Female, Logistics experience): OP 2
3. Marketing (Female, IT experience): MK
4. Information Management (Male, Consulting experience): IM
5. Me

The panel was very friendly and made sure everyone felt comfortable before we started with introductions in a round robin manner. We were asked to focus on ourselves as a person and speak about what matters to us. Following that, they asked questions of each candidate. I'll write only about my part.

P2: So we were talking about demand before (referring to the discussion with OP1 and OP2). How do you look at demand generation, given that yours is a very unique product?

Me: The demand for warships and submarines is forecasted by the Indian Navy depending on the fleet requirements, and the shortage of Indian naval fleet does exist. We, as a public shipyard, are responsible for meeting that demand at the right cost, quality, and time.

(They shifted to another candidate after this)

P2 (passing on a question to me from another candidate): Why do we need safety stock?

Me: To prevent stock-out.

P2: Okay, any other reason that you can think of?

Me: Sir, I am not sufficiently read and experienced in inventory management, but can I take a guess? (P2 nods)

Me: Fluctuation in demand across the supply chain might require each entity to maintain a level of safety stock to overcome this effect. Also, in the case of supplier delays, safety stock acts as a buffer.

P2 (the question was relayed to me from another candidate): How do you see Efficiency and Effectivity?

Me: In the context of my organisation, our effectivity needs to be 100%. We cannot deliver a submarine that is not effective. However, efficiency depends on how we minimise the costs of labour, inventory, and reduce cycle times.

P2: So which is more important?

Me: Both are equally important for us, especially now that the government is also looking at the private shipyards. So defence public shipyards need to continue being effective while finding ways to improve efficiency and remain competitive.

P3: Yes, because see the government has been too biased with the PSUs? You must be knowing about the controversy of HAL and the Rafael deal. So don't you think you are safe, that way?

Me: No sir. The PSUs have recognised the fact that the defence manufacturing industry will soon be very competitive with the emergence of private players like L&T and Reliance Defence. So we have taken tangible steps to focus on efficiency and timely delivery, where there is ample room for improvement.

P2: What is the industry average? I mean, the delivery time?

Me: For a conventional submarine, in India, it is 5-6 years from plate to delivery. For warships, depending on the type, it varies from 4 to 5 years. But, as I said, due to high cycle time and rapidly advancing technology, the weapon systems are upgraded during the construction, which leads to design changes and a further increase in cycle time.

P2: I don't think it is anywhere close to the global average, is it?

Me: No sir. Leading shipyards in South Korea and Japan have been able to deliver more complex ships under 9 months, due to high standardisation.

P2: So what did you do apart from production, at work?

Me: I implemented 5S Workplace Management Systems in India's largest submarine workshop...

P2 (cuts me): Name the 5S.

Me: Told.

P2: Which is the most important step?

Me: All are equally important. The entire 5S structure is incomplete without one.

P2: After all this experience, you are moving from this unique product to, maybe, delivering shirts to people. (smiles)

Me: I believe there is no difference in the importance of delivering a submarine on time, and a shirt being delivered to the customer at the right cost and time.

I was asked the least number of questions among all the candidates, and my conversation went on for about 4-5 minutes. The Adcom members announced the GI 1 results after 20 minutes. All 5 of us made it to GI2.

Group Interview 2

Panelists: Both were very senior professors. Chairperson, PGDM (P1) and Associate Director of External Relations (P2). They had access to our psychometric responses and WAT sheets.

Interviewees:

1. B1 (Operations, PSU experience)
2. B2 (Operations, PSU experience)

3. B3 (Operations, Experience in a reputed conglomerate)
4. G1 (Operations, Logistics experience)
5. Me

It began with B1's answer to a question on ethical dilemma. It evolved into a prolonged discussion on whether the case in the discussion was indeed an ethical dilemma. This question was relayed to the rest of us. I was asked what ethics means to me. The discussion lasted for 10-12 minutes.

The conversation then moved on to B2's opinion on the difference between the cultures of his previous and current organisation. It spiralled into a discussion on learning vs. monetary gain, workforce manipulation, and so on. It lasted for 7-10 minutes. I wasn't asked anything during this discussion.

P1 asked me if I remembered my response to a particular statement in the psychometric test. I did. I was asked to justify it with a tangible experience. No follow-up questions or cross questions on this. It lasted for 3-4 minutes. This was the only direct question I was asked from my profile/form during the entire interview.

G1's response to an ethical dilemma was then discussed in detail. It revolved around Indian parents and their acceptance of love marriages. The panellists wanted to know how the candidate would have dealt with the situation, given certain specifics were tweaked. Questions were relayed to 2 other candidates. This lasted for 10-12 minutes. Again, I wasn't asked anything during this discussion.

B3 was asked about workplace decisions. It revolved around a choice between the need of the hour and formal nods from superiors. The conversation went from there to how important fate is for him. After a long time, the panel finally came back to me and wanted to know about my take on fate. I differed from B3's point of view and explained my stand. (5-7 minutes)

B1, B2, B3 and G1 were asked how different a day would be for them without access to social media. The discussion lasted for 5 minutes. This time, I was the only candidate who wasn't asked to opine. We were asked to end by citing one example from the discussion that we found remarkable.

Verdict: Converted in the first list.

11) Interview experience - 11

Venue : The Pride Hotel, Bangalore

Profile:

Academics: 85/93/96

CAT: 87 %ile

Work Ex: 20 Months, Manufacturing Executive in HUL

WAT Assessment:

Who is better, a person with breadth of knowledge or depth of knowledge?

I felt it was a generic topic. Followed the modus operandi and wrote a standard 5 paragraph Essay by highlighting the pros and cons and concluded that having a breadth is better.

Rating: It went Moderate

Group Interview 1:

grouped as a bunch of 6 people, 2 Ops, 2 Marketing, 1 Finance, 1 IT. This interview focussed more on your profile, and the panellists wanted a convincing answer if someone's work Ex/undergrad did not match with their choice of specialization. The panel had two people, an alumni and a senior professor.

PANELIST: Okay, So X, Introduce yourself?

STUDENT Gave a basic Intro and mentioned I work in HUL Pondicherry Factory.

PANELIST: You are working in which division, PP or Dets?

STUDENT: *Wth!?! How does he know the name of the divisions! * Sir, PP.

PANELIST: So, your unit handles Shampoo and what else?

STUDENT: Sir, Shampoo, Skin and Talc Products.

PANELIST: Who do you report to?

STUDENT: *Here is where I got a feeling that A is already working in HUL* Sir, Manufacturing Manager.
(A looks at P)

PANELIST2: So, what brand is manufactured in your unit?

STUDENT: I am working in Shampoo division. So, Sunsilk Black, Dove, Clear etc.

PANELIST2: So, what do you do?

STUDENT: I lead a team of 50 people and handle production. I also drive projects as part of world class manufacturing as I work in the FI Pillar.

PANELIST2: What projects do you drive?

STUDENT: 6 Sigma Projects for Quality, Muda Muri for wastages ..

PANELIST2: (Cuts) What is 6 Sigma?

STUDENT: *Explained*

PANELIST2: What is the defect level? And what is it at your unit?

STUDENT: *told*

PANELIST2: Which company has a 4 Sigma level?

STUDENT: Not sure sir, might be Motorola as they started 6 sigma.

PANELIST2: What is Muda, Muri and Mura?

STUDENT: *Explained, after a slight fumble*

PANELIST2: How do you do Muda Muri Analysis?

STUDENT: We take a Camera approach, Make a Gantt Chart and use tools like SMED.

PANELIST2: What is VA and NVA?

STUDENT: *Explained with Examples*

PANELIST2: Okay, Explain Gantt Chart and SMED

STUDENT: Explained

PANELIST2: How does your plant do SMED?

STUDENT: Explained

PANELIST2: (Cuts me) Ok, we are done. Thank You.

After 40 mins, results were out. Only 3/6 cleared GI 1, I cleared GI 1. I was immediately rallied to a new group with 4 other people.

Group Interview 2:

We were interviewed by 2 senior professors

PANELIST1: Hi all, please introduce yourself, but not the way how you did in GI 1, or how it was thought in your Coaching classes. Please tell us about yourself as a person.

(Others in my group were done with their intro within a minute each)

STUDENT: (I gave a well-rehearsed philosophical introduction, linking a Philosophical Quote to my life story)

The panel got curious and probed me further. My intro alone went up to 8-10 mins.

After everyone gave intro.

PANELIST2: Okay, guys, all of you want to be CEOs in the future. What do you think is hindering you to be a good manager?

STUDENT: Sir, I believe my biggest weakness is procrastination, and I used to do it a lot in my college, and I believe I still procrastinate at times. However, I have taken active steps to curb this.

PANELIST1: Elaborate

STUDENT: *Again, gave a well-rehearsed answer*

PANELIST2: But people procrastinate only if they don't like the job right? Do you think you procrastinate because you don't like your Job?

STUDENT: Well, If I find the job interesting I do it immediately. Otherwise, I end up procrastinating, as I want to remain free for some time.

PANELIST1: Ok, so what do you do in that free time?

STUDENT: I watch Youtube videos.

Everyone Laughs

PANELIST1 (smiling): Seriously, is that the best you could say? So, what do you watch in Youtube?

STUDENT: Motivational Movies.

PANELIST1: (amused)Okay, name one motivational movie which you suggest we all must watch?

STUDENT: *After thinking* You may laugh at me mam, but I would say, Karthik Calling Karthik

Everyone Laughs

PANELIST1 (Smiling): That is actually a good movie. Why do you suggest that movie?

STUDENT: Mam, the protagonist had a mental problem and was depressed. However, that one phone call changed his life. Similarly, in our lives, we may be in a very bad stage, or emotionally drained, but we have to keep in mind that our life will definitely change one day. Like how Karthik got a phone call, we may also get a turning point, which can change our lives completely.

PANELIST1 (Impressed): Do you have any other Calls?

STUDENT: No, Only SP Jain.

PANELIST1: What? Only 1 call? Don't try to impress me.

STUDENT: *FacePalm, I didn't know what to say, so gave a momentary pause* Madam, I believe in the Film Karthik Calling Karthik, Karthik got only one Call, only one, and that changed his life. Similarly, I believe that given my poor CAT score, I got only one Call, only 1, but I believe this is the call I need, and this call can indeed change my life in the future. You can look at my CAT score, it is present in front of you, on the table, it is very low. Only SP Jain called me for the interview.

(L smiled, P maintained a poker face)

After Everyone Spoke.

PANELIST2: Okay, first situation, assume you all are a HOD of a college, and the rules say that you should not consume alcohol. A bright Student, who has the potential of making your institute proud, was found intoxicated by the college security. This news has spread to the entire college. She says that someone forced her to consume alcohol, but there is no authentic proof. What will you do? Send her away as per the rules, or give a light warning?

STUDENT: Sir, I will send her away. For whatever reason, she has been found with alcohol. It is an offence.

PANELIST2: This shows you don't show compassion.

STUDENT: Sir, rules are meant to be followed. If we begin to dilute it then, others will also start consuming alcohol

PANELIST2: Okay. Now assume you are a doctor in Ireland, where the rules say you should not do an abortion. There is a lady who requires an abortion immediately, only then can she be Saved. So, what will you do? Break the rules & save her life, or Stick to the rules and let her die?

STUDENT: *FacePalm, but decided not to switch my stance* I will stick to the rule

PANELIST2: Again, this shows you don't value human life.

STUDENT: Sir, I won't break the rules.

*To these questions, others said they will break the rules and save her life. For that, PANELIST2 countered and asked if you break the rule, you will lose your license and get jailed or get hanged, what will you do? *

PANELIST1: Okay, we are done, any questions?

STUDENT: *Once again, I asked a well-rehearsed question regarding SP Jain's logo. They were surprised I asked a question regarding the logo*

PANELIST2: *After answering* Thanks for your time! All the Best!

12) Interview experience - 12

Location: Pride Hotel, Bangalore.

Profile

Class X: 90.57

Class XII: 93.00

B.tech (CSE) : 9.24 DGPA (2016 passout)

Work ex: Infosys (Software developer for 29 months)

Co-curricular and extra-curricular: average to above average.

CAT Score: 98.62%ile (97.26%ile - 98.49%ile - 95.26%ile)

WAT Assessment

a) Psychometry Test: 2 sets of 9 questions each where we had to explain the answers of 3 questions each from each section.

b) WAT: Explain your leadership skills

Both had to be completed within 30 minutes.

Group Interview 1:

3 panel members: old male professor, alumni, old female professor

6 candidates:

B1 (Information Management)

B2 (Operation)

B3 (Marketing fresher)
G1 (Marketing fresher)
G2 (Finance)
Me1 (Information Management)

PANELIST1: Introduce yourself in 1 minute.

PANELIST2: What is AI? (Answered)

PANELIST2: Difference between ML and AI?

PANELIST3: Difference between ML code and a normal code?

PANELIST1: What is Artificial Neural Network?

PANELIST3: What do you do in Infosys? How are your clients?

PANELIST1: Difference between cache and cookie.

PANELIST2: What is digital marketing? How will you help G1 (marketing candidate)

PANELIST3: Explain blockchain technology

PANELIST3: One strength of Infosys and one weakness that you would like to change

PANELIST1: Why are there delays in the project? How can you solve them?

Group Interview 2

Two ethical case studies were given (5 members) by 2 panelists (One of them was the chairman of SPJIMR PGDM) and the discussion went on for 25 30 minutes.

Q: One quality you would like to change about your parents (Discussion for 15 minutes)

Q: Ethical scenario which involved Steve Smith and David Warner

Q: Any questions for us.

Thank You.

13) Interview experience - 13

Location: SP Jain Mumbai campus

Profile

Xth 93.1

XIIth 88.2

Grad NIT Kurukshetra 82.71%

CAT 2017 99.51

work ex 19 months in Jan 2018.

Group Interview 1

4 persons in my panel

PANELIST1: U all had your lunch as it is going to be some grilling interview...
All of us smiled and braced ourselves for impact.

PANELIST2: Introduce yourself using something that is not written in the form
We all did but with such an exhaustive form of SP it was a difficult task

PANELIST1: What are your views on Tesla's manufacturing set up in China why India was not chosen?
We all pitched in one at a time wherein i started and related it somehow to my field as to why it was a good decision and how can India compete for those spots in future.
Somehow news was mentioned by PANELIST1 in her answer

PANELIST2: What are your views on App based news to Print based?
Pitched in 2nd after PANELIST1 ended and discussed about the different target mindset they both aim,
M1 sitting to my left gave some good point about his experience in Bhutan and how news apps helped there.

PANELIST2: Asked why MBA question to everyone
Related it to my experience in job and about my 1-month job experience at France.

PANELIST1: Asked me about my exp and nature of job i did in France.
Other guys were also asked some questions based on their profile.
And it ended. Total duration 20–30 mins. No grilling done as was implied. Verdict all of us got selected for Round 2.

Round 2: two male, professors
total duration 30–40 mins

PANELIST1: (I was only guy in the panel with 5 girls PANELIST1 joked that i might be uncomfortable i replied as to being more comfortable.)

PANELIST1: One thing which you want to include and one which you want to eliminate from your personality
STUDENT: told about my athletic laziness which i want to eliminate and include a skill to be a big picture guy.

PANELIST1: A situation you were trapped in an ethical dilemma
STUDENT: Talked about an incident in college fest.

PANELIST1: Would you have an employee who aligns with the company's value but lesser in competency or an employee who is highly competent but does not align with company's value.

STUDENT: Was last to pitch in but made sure that my answer had a good structure.

PANELIST1: Which company you admire and why?

STUDENT: I told about TATA tea cause of its 'jago re' campaign and the social causes they take up in that. They cross questioned.

14) Interview experience - 14

Venue: SPJIMR Campus Andheri, Mumbai

Profile: Xth 93.23, XIIth 88.31, Grad 80.9, CAT 97.47

WAT Assessment

The psychometric test contained situation based questions and the options available were likely, sometimes, never etc. We had to provide justification for 3 questions from each of the two sets. Followed by the test we had to write a WAT of around 300 words. The topic was "Is #Me Too movement a passing fad?" For both the test and the WAT we had 30 minutes in total.

Group Interview 1

5 boys and 1 girl. It was a mixed group with 2 applying for Operations (O1 and O2), 1 Information Management (IPANELIST3), 1 Finance (PANELIST1) and 2 for marketing (PANELIST3 and M2).

Three panel members One in his late 40's looked like a SPJ prof, PANELIST2 (who asked most of the questions) late 50's holds a high post in SPJ and PANELIST3 in his early 30's appeared to be an alumnus.

PANELIST2: - Welcome to SPJIMR. So let's begin with a short introduction... please restrict your response to 1 min

All of the candidates answered this with ease. The group consisted of 1 IITian, 1 BITS Pilani, 1 CoEPian, 2 guys from NIT.

PANELIST2: - So O1 tell me more about your company and why specifically you want to do operations? (Don't remember his company's name was some GMBH)

PANELIST3: - Suddenly asking me the meaning of GMBH (as I had mentioned I have completed C1.2 in German) ... (answered) also tell me is it so that only German companies can have GMBH? (Answered)

PANELIST2: - Asking to PANELIST1. Why finance? (He answered by giving examples of minors that he completed in BITS Goa, also spoke about his liking towards Indian politics. Spoke on various scams in banking sector)

PANELIST3: - Asking to PANELIST1 so what's your take on Chanda Kocchar and Venu Gopal Dhoot scam?
Asked if a board of directors is also responsible in this? Then we had a moderated GI over this.

P1 and PANELIST3 taking constant notes.

PANELIST2: - Asking O2. Why operations? (He answered with quoting example of his college)

PANELIST2: - Asking to M2. You said that you have worked for an oil company doing all the back-end jobs then why do you want to marketing? What is your dream company? (He answered that operations job is mundane and he wants to pursue a more dynamic side)

PANELIST2: - Asking O2, but he's saying the exact opposite... comment?

PANELIST2: - Asking Me (PANELIST3) what is your dream company in marketing? (Answered HUL and FMCG sector)

PANELIST2: - But why does a guy like you want to sell soaps? Isn't it a waste of your talents? (Gave a very positive and inspiring answer)

PANELIST3: - Asking IPANELIST3 (the only female candidate in the group) ... is PANELIST3 idealist or a realist (she gave a very diplomatic answer after which all the panellists laughed)

PANELIST2: - Asking IPANELIST3... so why Information management? (She answered)

PANELIST3: - Asking PANELIST1. So tell me two bullets about India's response to Phulwama attacks... (again we had a group discussion)

PANELIST2: - I think we are done.. Do you have any questions for us ? Ya before we go asking PANELIST1 what is your analysis regarding the 2019 Lok Sabha elections (He answered)
exchanged pleasantries and then left the room. After 15 min a guy from came and announced the results O1, PANELIST3, and IPANELIST3 had cleared the first interview. There was a short lunch break and our GI 2 was scheduled at 2pm

Group Interview 2: -

4 candidates in a room with an HoD of Information Management and a female panellist
PANELIST3 and PANELIST1 randomly went through our WAT and Psychometric test.

PANELIST3- When did you all reach the campus? Did u have lunch? (And some other random ice breaker questions)

PANELIST1- What have you been told by your seniors and friends regarding this round? (we answered that it's going to be ethics based)

PANELIST3- Why SPJIMR? (All answered)

PANELIST1- Why do you think we have in our curriculum?

PANELIST3: - Is it right that government is forcing companies to carry out CSR?

PANELIST3: - Do you believe in Fate and Destiny?

PANELIST3: - You have written in your test that you give extreme reactions? Explain

Then they asked us if we had any questions for them.

15) Interview experience - 15

WAT Assessment

“Describe any situation where you had to fill in for someone, and your learnings therefrom.” We had to write on it in about 300 words”.

Group Interview-1.

Six candidates, two interview panel members PANELIST1 and PANELIST2

PANELIST1 Tell us something about yourself (common to all six of us, in round robin fashion). Based on this, they would ask you questions and then come back to it later after hearing other candidates out. (Mine was the only introduction after which they seemed least interested to ask anything :D)

PANELIST2 So you work in the lb coalfields? What functions does your department look after?

P3 Your work profile is mostly about maintenance of existing systems. Tell us about projects you have implemented and how they help improve the coal production process at CIL.

Questions to other candidates

PANELIST1 What's the meaning of your name? Why is it spelled like this? There was this girl named Writavrita and they asked her about why her name started with a 'W'.

PANELIST1 What is the economic theorem that forms the basis of the algorithm that you use at your firm? (asked to a finance candidate and by PANELIST2, the Professor of Finance). He wasn't able to answer to PANELIST2's satisfaction, and was eventually eliminated, though I felt his overall interview was good.

PANELIST1 If you are the regional sales head, how would you increase the sales of Coca-Cola (pre-condition: no commissions or discounts)? (asked to a marketing guy by PANELIST1, the marketing prof)

Group Interview-2

Group Interview-2 was really short by SPJIMR GI-2 standards.

PANELIST1 Well, if we would all just be sitting like this and smiling at each other, then this won't go anywhere. So why don't each one of you tell us what you think this interview is about. You already had the first interview - why this one again?

PANELIST1 What would someone not like about you? What aspect of your personality would people find an issue with?

PANELIST1 Would you marry? What qualities would you look for in your spouse? Why?

PANELIST1 (To other candidate) So you are saying exactly the opposite of what he (I) said. Explain.

PANELIST2 (To other candidate) You seem to be more concerned about doing what others expect of you rather than going for what you feel is best for you. Do you feel that's the right approach?

PANELIST1 A case on sexual harassment - Would you take the same stance as him (other candidate)? What if you were the girl's brother? What more would you do to ensure her safety?

PANELIST1 Are you emotionally expressive? Do you think expressing emotions openly is good for the workplace?

PANELIST1 Question on WAT (by P3) - do you think it's always necessary for a supervisor to know everything that the subordinate workers do so as to be ready to jump in for a hands-on approach?

PANELIST1 Question on psychometric test answers (by P4) - You have marked that you never lie. Explain.

PANELIST1 Last question (only to me by P4 coz he was an Ops professor) - You work at CIL, right? What work does your department do there?

16) Interview experience - 16

Group Interview-1

Panelist1: (Question to all) - Introduce yourself, your goal in life and why MBA

Student: <general intro>, I am a sports person, I had represented BITS at national level sports festival in badminton and have also played several corporate tournaments while working in Oracle. I have a keen interest in Music and have been learning sitar since last 3 years. I wish to achieve two things in life, 1. To be a famous sitar player, who would be a performing artist; 2. To start a company of my own.

Panelist1: why have you chosen operations? what knowledge you have about it? Your experience is in software product development, how is operations relevant to you?

Student: I am passionate about understanding the processes and optimising it by eliminating waste and using automation to achieve business objective.

Panelist1: how do you define a process?

Student: <random gyan>, what i defined just now might not be the most accurate definition of a process, its my understanding. I know that to achieve my goals of starting a company, having knowledge of operations management is a must. I have a good knowledge of finance, some understanding of marketing and good exposure to software systems, but Operations is an area where I have no formal education. I believe that SPJIMR is the best place to learn operations.

Panelist1: <few questions on finance and economics - GDP, CRR, SLR, inflation, CAD> (I could answer then correctly)

Panelist1: Have you ever faced any ethical dilemma?

Student: <not sure what to say> No not faced any such big dilemma, not big enough to be mentioned.

Interview over!! I was completely relaxed I also found one of my friends from BITS and was chit-chatting with him. They announced the results! - 2 out of 6 were selected for round 2.

Group Interview-2

The interviewers already had a share of feedback from round-1. The interview began with a question, posed to a person who was from Delhi, on the current political situation (then the dharna started by Kejriwal). The question was more honed by asking how did Kejriwal failed as an administrator. Since it is a group interview, anyone can chip in and contribute to the answer. I was quite for some time, the interviewer seemed not convinced by the answers given by others, I chipped in with a crisp to the point answer!! Then the focus was shifted to me.

Followed by a few sets of questions on my goal of starting my company

1. How would you fund it
2. What is better? Debt or equity (personal as well as contributed)
3. What is the difference between pvt.ltd. and public and LLP

Then a few questions were discussed on the topics which were more generic such as

1. Failure of Indian education system
2. How to market Indian classical music
3. Is PSU disinvestment correct way?

The interview was then declared as over!! It was a long interview, around 90 minutes and a lot of grilling.

After a month, the results were announced, and out of the 5 people who attended the GI-2, I was the only one who got featured in the final list!!

17) Interview experience - 17

Venue:

Bhartiya Vidya Bhawan Campus, Copernicus Marg, New Delhi

Profile:

CAT- 98.37, Graduation- 82.43, XII- 95.6, X-95, Female, Economics final year student, Fresher, General

WAT ASSESSMENT:

Psychometric Test: There were two tables, with different scenarios (situational hypothesis) and we had to choose one option among "Very Likely, Likely, Moderate, Less Likely, Least Likely" for each. Then we had to choose three statements from each table which we wished to be questioned on, and explain reasons for the same.

WAT: "If you could, which Indian state would you get rid off and why?"

Group Interview 1:

There were two interviewers, both males. P1 is a professor and PANELIST2 is an alumni. P1 asks everyone to start with the introduction, in order (I was the first one to go)

I start speaking, midway my introduction, this employee came in the room, interrupting me, because he had to adjust the room temperature

AFTER HE IS GONE

Student: Sir, should I start from where I left off?

PANELIST1: No, that would be unfair to you, start from the top.

Student: Introduced (everyone follows, in order)

Simultaneously, PANELIST1 is making notes out of intros and PANELIST2 is going through everyone's personal data form

They questioned everyone based on their profile and specialization in the reverse order

PANELIST1: Okay X, tell us, how did you get interested in Finance?

Student: Spoke about the classes I have had in college on Financial Crisis and Money markets and Capital markets. Took many technical terms. Also mentioned "whenever there is a class on finance related topics, I don't think I take my eyes off the teacher, because it is all so interesting"

PANELIST1: Haha, the teacher is that pretty?

Student: *SMILES* No Sir, not that way. The topics are so interesting that I don't think I want to pursue a career in any field other than Finance. (Sidenote: Not that set on finance in reality)

PANELIST1: Where do you see yourself working after the next couple of years?

Student: In terms of job profile or company?

PANELIST1: Both, but start with company

Student: Told

PANELIST1: Name companies?

Student: Told

Some cross questioning based on what I want to do and my goals

PANELIST1: So, you spoke about your love of numbers and analysis and all, do you think these numbers actually do any good?

Student: Sir, one quote that I actually read in my Economics book is the only thing coming to my mind. It says "Statistics always lie"

Everyone in the room starts laughing

PANELIST1: So let's say you are a Finance Analyst, and you have to review the accounts of a well-established firm, say Reliance Industries, what would you keep in mind?

Student: Sir, I would obviously keep the image of the company in mind...

PANELIST1: *very shockingly* why would you...

Student: Because it is such a well-known company, so many people have faith in their stocks, so it is important that everything happens under high level scrutiny

PANELIST1: Okay. Have you heard about this issue, between a firm and their analysts that happened a month ago?

Student: No sir, can't recall

PANELIST1: Something related to PwC?

Student: Pricewaterho...

PANELIST1: We know what it's called. Can you recall what happened?

Student: No Sir (Read about it later, Satyam had filed a case against PwC for deliberately tampering their accounts, and recently PwC was banned from business in India for two years)

PANELIST2: Okay, so if you are analyzing the accounts of a company, what would you check for?

Student: Profits, Sales, Debt, Equity, If they met their expected targets, health of the company

PANELIST2: What would you as an analyst worry about, more debt or more equity?

this was followed by a discussion on debt vs equity

PANELIST1: Have you followed the budget?

Student: Yes sir, not deeply, but I have gone through it.

PANELIST1: What do you think about the Health Programme?

Me1: Sir I don't think having 5 lacs for 10 crore families each is feasible

PANELIST2: Why?

Student: Told

PANELIST1: What makes the RBI worry about the same?

Student: The deficit which is already high

PANELIST1: Something else also?

Student: Umm... more like the financial crisis, because insurance companies would be ...

PANELIST2: You've come back to insurance again.

Student: Sir, give me a minute to think (I am thinking about inflation but I don't say it)

PANELIST1: Okay, think of it later

PANELIST1: Okay, so you spoke in you intro about all these projects you did, did you ever come in contact with a company?

Student: Told

PANELIST1: Alright, I'm done. *Asks PANELIST2 if he wants to ask anything*

PANELIST2: No, I'm also done. Actually, one second, X I was looking at your form and you mentioned that you have completed 14 years of schooling? How is that possible? There are only 12 standards

Student: Sir, nursery and prep

They start laughing

PANELIST1: haha see that's loyalty.

We were all asked to take a cookie in the end

Group Interview 2:

It was more about getting to know our opinions (4 of us). Asked about our personal lives, opinion on Delhi as rape capital, opinion on parents and what we don't like about them, opinion on "Me Too" movement and lastly, something we regret in our life.

That's it. As expected, they gave everyone who qualified GI-1 a 16 GB pen drive to take home. Overall, a very good experience.

18) Interview experience - 18

Venue: SPJIMR, Mumbai

Profile

Class X: 89.71% (ICSE)

Class XII: 85.20% (CBSE)

Graduation: B.Tech in Naval Architecture & Ocean Engineering from Indian Maritime University, Visakhapatnam Campus; 9.55 CGPA

Work Experience

Company: Mazagon Dock Shipbuilders Limited

Designation: Assistant Manager (Submarine and Heavy Engineering)

Role: Section-in-Charge Executive in the P75 Scorpene India Project (6th submarine of the Kalvari Class series); Leading the Hull production team and four cross-functional production teams (Piping, Equipment, Electrical, Weapons) to achieve the PERT targets.

Duration: 31 months.

Academic Achievements

1. Earned the University Gold Medal, 2016.
2. Awarded the Professor. P Sambandan Memorial Prize by Indian Maritime University for the best ship design project of the year (2015–16).
3. Earned the Indian Maritime University Merit Scholarship for excellent academic performance (2014–15).

Extra-Curriculars

1. Published author of more than 45 articles on ship design, at Marine Insight (world's leading maritime information website).
2. Earned the first position in Annual Debate Competitions at IMU Visakhapatnam, for 2 consecutive years.

Positions of Responsibility

1. Co-founder and Chief Editor, Learn Ship Design (IMU's first student society that facilitates industry-academia engagements).
2. Content and Social Media Lead, The Anonymous Writer.
3. Placement Coordinator, IMU Visakhapatnam Campus (2015–16)

CAT 2018: 96.06 percentile.

WAT Assessment

The psychometric test had 2 sets of 10 questions each. One had to attempt all, and explain the reason for choosing a certain option for 3 questions in each set. Separate space was provided for explanations.

The topic for WAT was Impact of social media on the Society. The word limit was 300.

Both, the psychometric test and WAT had to be completed in 30 minutes.

Group Interview 1

Panelists: Communications Professor (P1), Operations Professor (PANELIST2)

Interviewees:

1. Operations (Male, Textile Industry): OP 1
2. Operations (Female, Logistics experience): OP 2
3. Marketing (Female, IT experience): MK
4. Information Management (Male, Consulting experience): IM
5. Candidate.

The panel was very friendly and made sure everyone felt comfortable before we started with introductions in a round robin manner. We were asked to focus on ourselves as a person and speak about what matters to us. Following that, they asked questions of each candidate. I'll write only about my part.

PANELIST2: So we were talking about demand before (referring to the discussion with OP1 and OPANELIST2). How do you look at demand generation, given that yours is a very unique product?

Student: The demand for warships and submarines is forecasted by the Indian Navy depending on the fleet requirements, and the shortage of Indian naval fleet does exist. We, as a public shipyard, are responsible for meeting that demand at the right cost, quality, and time.

(They shifted to another candidate after this)

PANELIST2 (passing on a question to me from another candidate): Why do we need safety stock?

Student: To prevent stock-out.

PANELIST2: Okay, any other reason that you can think of?

Student: Sir, I am not sufficiently read and experienced in inventory management, but can I take a guess? (PANELIST2 nods)

Student: Fluctuation in demand across the supply chain might require each entity to maintain a level of safety stock to overcome this effect. Also, in the case of supplier delays, safety stock acts as a buffer.

PANELIST2 (the question was relayed to me from another candidate): How do you see Efficiency and Effectivity?

Student: In the context of my organization, our effectivity needs to be 100%. We cannot deliver a submarine that is not effective. However, efficiency depends on how we minimize the costs of labour, inventory, and reduce cycle times.

PANELIST2: So which is more important?

Student: Both are equally important for us, especially now that the government is also looking at the private shipyards. So defence public shipyards need to continue being effective while finding ways to improve efficiency and remain competitive.

Panelist3: Yes, because see the government has been too biased with the PSUs? You must be knowing about the controversy of HAL and the Rafael deal. So don't you think you are safe, that way?

Student: No sir. The PSUs have recognised the fact that the defence manufacturing industry will soon be very competitive with the emergence of private players like L&T and Reliance Defence. So we have

taken tangible steps to focus on efficiency and timely delivery, where there is ample room for improvement.

PANELIST2: What is the industry average? I mean, the delivery time?

Student: For a conventional submarine, in India, it is 5-6 years from plate to delivery. For warships, depending on the type, it varies from 4 to 5 years. But, as I said, due to high cycle time and rapidly advancing technology, the weapon systems are upgraded during the construction, which leads to design changes and a further increase in cycle time.

PANELIST2: I don't think it is anywhere close to the global average, is it?

Student: No sir. Leading shipyards in South Korea and Japan have been able to deliver more complex ships under 9 months, due to high standardization.

PANELIST2: So, what did you do apart from production, at work?

Student: I implemented 5S Workplace Management Systems in India's largest submarine workshop...

PANELIST2 (cuts me): Name the 5S.

Student: Told.

PANELIST2: Which is the most important step?

Student: All are equally important. The entire 5S structure is incomplete without one.

PANELIST2: After all this experience, you are moving from this unique product to, maybe, delivering shirts to people. (smiles)

Student: I believe there is no difference in the importance of delivering a submarine on time, and a shirt being delivered to the customer at the right cost and time.

I was asked the least number of questions among all the candidates, and my conversation went on for about 4-5 minutes. The Adcom members announced the GI 1 results after 20 minutes.

Group Interview 2

Panelists: Both were very senior professors. Chairperson, PGDM (P1) and Associate Director of External Relations (PANELIST2). They had access to our psychometric responses and WAT sheets.

Interviewees:

1. B1 (Operations, PSU experience)
2. B2 (Operations, PSU experience)
3. B3 (Operations, Experience in a reputed conglomerate)
4. G1 (Operations, Logistics experience)
5. Candidate

It began with B1's answer to a question on ethical dilemma. It evolved into a prolonged discussion on whether the case in the discussion was indeed an ethical dilemma. This question was relayed to the rest of us. I was asked what ethics means to me. The discussion lasted for 10-12 minutes.

The conversation then moved on to B2's opinion on the difference between the cultures of his previous and current organisation. It spiralled into a discussion on learning vs. monetary gain, workforce manipulation, and so on. It lasted for 7-10 minutes. I wasn't asked anything during this discussion.

P1 asked me if I remembered my response to a particular statement in the psychometric test. I did. I was asked to justify it with a tangible experience. No follow-up questions or cross questions on this. It lasted for 3-4 minutes. This was the only direct question I was asked from my profile/form during the entire interview.

G1's response to an ethical dilemma was then discussed in detail. It revolved around Indian parents and their acceptance of love marriages. The panellists wanted to know how the candidate would have dealt with the situation, given certain specifics were tweaked. Questions were relayed to 2 other candidates. This lasted for 10-12 minutes. Again, I wasn't asked anything during this discussion.

B3 was asked about workplace decisions. It revolved around a choice between the need of the hour and formal nods from superiors. The conversation went from there to how important fate is for him. After a long time, the panel finally came back to me and wanted to know about my take on fate. I differed from B3's point of view and explained my stand. (5-7 minutes)

B1, B2, B3 and G1 were asked how different a day would be for them without access to social media. The discussion lasted for 5 minutes. This time, I was the only candidate who wasn't asked to opine. We were asked to end by citing one example from the discussion that we found remarkable.

19) Interview experience - 19

Profile:

Background: Engineer (CSE)

10/12/Grad/CAT/XAT: 91.2 / 93.8 / 80/ 98.7/ 98.7

Work Ex: 30 months in IT

WAT Assessment

Urban naxalism and activism. Are recent arrests in the country justified?

Justify 6 statements from the psychometric test

Group Interview 1

Questions

Tell me about yourself

Dream role and dream company

What kind of roles are offered in SPJIMR?

You are already working for a top consulting firm. Why do you want to leave? Would you join the company again after your MBA?

As a Technology consultant what would you suggest for SPJIMR

Difference between information manager and IT manager

Significance of log to base e. Why is it e only not any other alphabet?

A few questions on my research paper

Group Interview 2

Is it ethical for the state governments to sell lottery tickets?

Around 35–40 minutes discussion on this topic

20) Interview experience - 20

Venue- Delhi

Profile

X/XII/Grad/CAT- 89.8/91.8/80.4/99.14

24 months job ex in core mining industry

WAT Topic

Leadership is out of fear of respect, explain with example". I gave examples of Hitler and Gandhi, explained both points.

Group Interview-1

Five candidates (2 males and 3 females, I was the only one for operations) and two panelists. It started with general introduction, other than written in the form.

Q1. Which subjects did you study in your undergrad that helped you a lot in your job? (Explained, in between I told about how my undergrad project helped me to gain insights of grinding)

Q2. What was that project? (Project was related to regression analysis, so there were cross questions regarding that)

Q3. What roles are you looking after MBA? (Told)

Q4. What will be your dream company and dream project in that? (Told)

Q5. Some questions on mining and Vedanta's Chairman's recent interview. (I had seen that interview, so I was able to explain)

Q6. Why patanjali is successful? (Told some operation related innovation)

Out of five only I was selected for next round.

Group Interview-2

It was very relaxed interview, more of an interaction.

There were four candidates (all from different domain), and two senior panellists.

Questions were situational and there was some discussion on essay. As I had claimed Hitler to be a great leader, I was asked to explain it further.

Last question was choice between SPJAIN and any other top B-School, over which I choose ivy-league IIM and explained my choice.

Overall it was an amazing experience



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CATKing IIM WAT PI Schedule 2021-22

DAY	TOPIC	TIME
Monday	Marketing Mondays	10 to 11 pm
Tuesday	Current Affair Industry Insights (GD/WAT)	10 to 11 pm
Wednesday	How to Crack Interviews	10 to 11 pm
Thursday	How to Crack Case Study/SOP	10 to 11 pm
Friday	Finance Fridays	10 to 11 pm
Saturday	Personal Interview Must Do Questions	10 to 11 pm
Sunday	Concept Builders: GD/WAT	10 to 11 pm

Note: This schedule will be followed every week till March. Some variations may be there as per the B-School interview schedule Students will be informed about it in due course.

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