



# CATKing DMS- IIT Delhi

## WAT PI Workbook

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### Congrats for Getting an DMS IIT-D Call!

### How to use this workbook?

This is a consolidation of **9 DMS IIT Delhi, WAT PI Experiences**. These are consolidated from various online sources.

IIT D WAT and PI is conducted across India at Bangalore / Delhi / Kolkata / Hyderabad / Mumbai and other various IIT campuses.

This Booklet gives you the Candidate Profile also in most cases, for you to understand the Personal Interview and relate to it better.

After reading the entire Document you are required to check on your CATKing IIMWATPI Super 30 Dashboard:

1. Build Your Interview Skills (Videos from IIM and SP Jain Alumni)
2. Functional Dossiers: If you want to pursue an MBA in Marketing, choose that dossier first.
3. SOP / Application Forms (Check out Jagesh Golwala (IIMA), Raj Doshi (IIMA), Jay Gosalia (IIM B))
4. Sample AWT from the dashboard to understand the Structured Approach. WAT / AWT / AWA – All of these are same terms of Writing test assignment conducted across various IIMs.

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## Summary- What IIT Delhi looks for?

- Ability to handle stress
- Work Experience and a good academic record is an asset; gender diversity gives you an edge
- Logical Chain of thought and confidence, equal weightage to logical and quantitative ability
- Personal Interview Evaluates Candidates on Qualities of – Focus, Chain of Thought, Learnability, Ability to handle pressure, Decision making skills, Discipline

### Prerequisite

- Form to be Submitted (Interview)
- Resume (not mentioned, good to carry)
- Original Documents along with photocopies

### Insights - Writing Ability Test

- When given an abstract topic time allotted is less
- When given a specific topic for in-depth analysis time is given separately for ideation and writing

### Sample WAT Topics -

1. Global warming and depletion of ozone layer is a big threat. Should moving to another planet mitigate it, or do you suggest some other measures.
2. Easy availability of loans has increased the consumerism of materialistic society. This is affecting the morale of the youth, in longer terms. What are your views on this?

### Insights - Interview

**Interview time** - 20-30 Minutes. (Sometimes as low as 10 mints)

**Interview Panel Details** -2 to 3people (Two Professor and One Alumni, earlier it used to be 3-4 Panellists)

**Interview Type** - Stress Interview (like Bangalore) (Detailed Interviews check your through knowledge of subjects and also on Current Affairs.

Interview discussion Pointers – (as per IITD experiences of last five years)

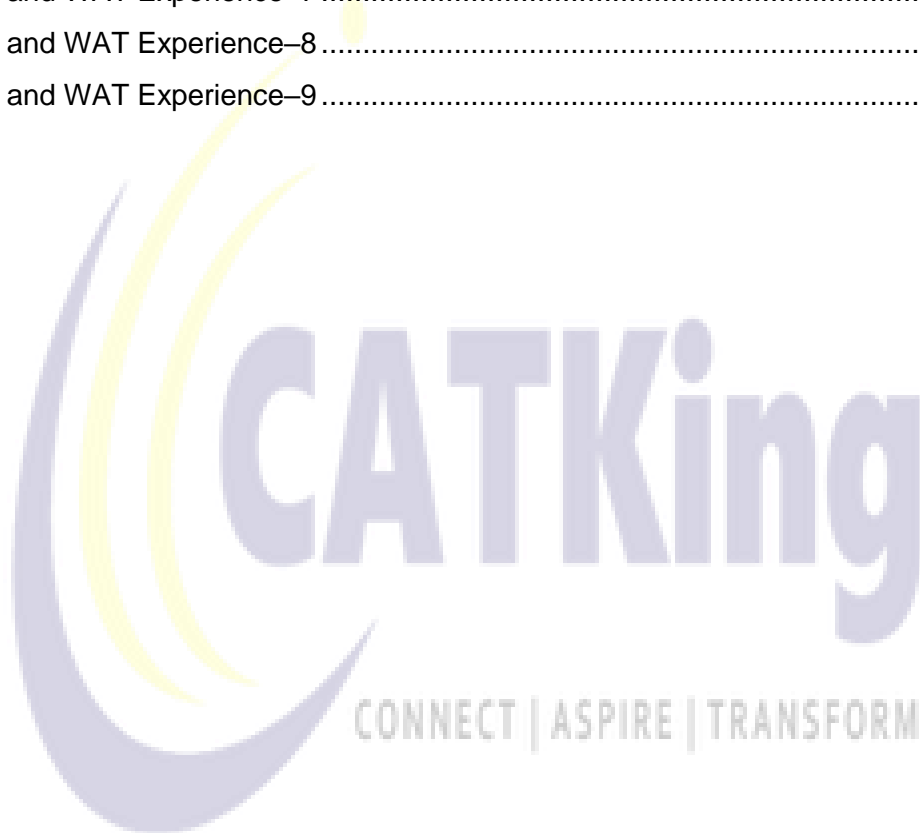
- Be completely prepared with anything and everything on the form and in your SOP

- They will go into details of everything you speak about in the interview. (level1- what do you know about Indian Economy level2- what do you think about GST, level3- how has GST affected the sector you work in).
- They ask about current affairs and also about your domain of knowledge.
- It is absolutely fine to ask for time before you answer (they often expect you to think about a solution when they ask you about a problem at hand).
- It is fine if you are anxious and you need not portray a brave face being real with your emotions is better.
- Be prepared to answer everything about you work experience or about your favorite subjects if you are a fresher



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## 1) Interview Experience - 1

March 1, 2020, Morning slot

Venue: - IIT Delhi

Profile: - 95/81/71

CAT-96.95

Economics fresher (still in college).

WAT followed by Documents verification followed by ECA document verification followed by PI. (Well organized process however I was last to be interviewed so it took around 4–5 hrs.)

WAT - Something related to Outsourcing (don't remember precisely).

Wrote well in given 30 minutes. talking about theory of comparative advantage, globalization and also negative aspects like dumping and need to protect domestic industries related it with the colonization.

ECA document verification was pretty interesting as the Prof (who I later found to be an Economics Prof) was an extremely interesting person. Besides checking it, we talked about why Economics, demonetization & then some personal philosophy stuff. It was like a mini-interview of around 15 minutes.

They assign panel immediately, so I had no idea of interviewers. While waiting I had a good chat with a 1st year girl from DMS who was presiding the process to PI. It helped me getting re-energized.

The panel consisted of two females (One prof., One alumna probably). Let's say F and A. I got inside & greeted both of them. A asks me to sit and has my profile form.

A- so XX, tell me about yourself.

(Finally, in none of my earlier interviews I was asked this question)

Me- I start with my name (about to give well-rehearsed answer)

She interrupts.

A- something that is not in this form.

Me- I talked about my involvement in sports, some achievements and interest in writing on Quora.

A-what is Quora ?

Me- told

A-what do you write?

Told that mostly my experiences, some cross questions like do u write according to audience demand or just whatever you feel like and what's last answer you wrote. I told it depends on the question but mostly what I feel like and told her about my last answer based on a video depicting relationship between human and wild animal & how fear is a controlling factor.

A- Ok so in sports you play hockey. How has hockey shifted through times & what would you like to suggest current Indian hockey team?

Me- talked about era of dhyanchand to shift from grass to turf and then again emerging times of current Indian team with best ranking at current.

A- what changes would you bring to current team?

Me- told that no such change they are doing great and talked about how recently they defeated Australian team.

A- ok who is your hockey role model?

Me- Indian captain Manpreet Singh

Then some questions who. Told about how I can personally relate to him about handling captaincy so well at such young age. Then some comparison between sunil chetri and Manpreet Singh. Then she asked to name some from history...told her about Sardar Singh and Major Dhyanchand...then some discussion on how hard it is to play hockey in contrast to other sports...told her about need of strength in back and knee also how hard it is to run on turf.

A- so why didn't you make a career in hockey?

Me- told her that I wasn't even so good player & also told about game being limited to some stated. She asked me to rate myself as a player..gave a diplomatic answer that it depends on who I am competing with...then asked why hockey is not so popular...told about need of kits that require money & also requirement of rarely available good grounds & also role of media in popularity of a game.

A- Ok Did you take this game because of it being national game?

A very tricky question. thank God, I knew it.

Me- no mam, it's just that I found it interesting & mam hockey isn't even India's national game. I see the smile on her face.

Then some cross questions on it..how can you say...told that how I had read it on Quora & I further researched to cure my myth about hockey being India's national game.

A- Tell me about your school

Me- being from a Sainik School...told her about the life, aim of the school...then further some questions on its contribution in life...told about unavailability of good schools in Bihar & chance to explore my interests that school provided and personality changes due to boarding school life and some typical stuff.

P(who was politely listening till now)-How old are you XX?

Me-mam around 20.

A looks over my profile and tells a little more than that.

Me-yes mam.

A(laughs and say)- you have a very interesting DOB.

It's 14 Feb.

Me - yes mam, in fact you are the first one to notice in first go.

Both laughed & A said you see we are very observant people.

P- xx have you worked somewhere?

Me- no mam, I am still in college.

P- any internships?

Me- no mam(didn't explain the reason though)

P- ok so since you are Economics student..what is elasticity?

Me- told

P- draw graph.

drew of perfect and imperfect conditions...some cross questions on that...tried to confuse me..but I

think I handled.. though you never know.

P- (point to a water bottle kept) what would happen to its demand if I increase the price?

Me- told about no effect water being essential good and also talked the condition if only a particular company shifts the price...then further asked to show in graph...& some really pressure attempts to confuse. Though I held on with my original answer.

A- ok XX at last give me your weakness.

Me- told about my average English communication skill & how I was working upon that...she told it's a made-up weakness...I told her about really fluent speakers of my class.

A- no give me one more weakness.

I thought a little.

Me: - mam probably unable to express my emotions.

A- so what are you overemotional or underemotional?

Me- told about depends on situation sometimes over sometimes under..also talked about an awkward such incident.

A- Ok XX, we are done. Do you have any questions for us?

Me- no mam, Thank you mam.

I left.

Overall, the PI was chill especially Alumnus was very lively and witty. Both were always smiling throughout the process.

Edit 1: - Due to COVID-19 situation they scrapped the weightage of WAT & PI altogether...so this answer hardly makes sense in terms of selection.

**Result: - Not selected**

## 2) Interview Experience - 2

28 Feb 2020

Venue - Vishvakarma Bhawan, IIT Delhi

Shortlisted for IIT Delhi MBA Telecom, IIT Roorkee MBA, ISM Dhanbad

WAT Topic (30 min) - Automation and AI will lead to more job losses or more job creation. Support with examples.

I gave arguments like every new technology face a lot of criticism, only certain type of jobs would be lost and lot of new jobs would be generated like workforce required for maintaining the new automated processes etc. Gave example of Facebook chatbots, who developed a new language to talk to among themselves and FB had to shut it down.

3 panellists - P1 (in 40s), P2 (in 40s), P3 (female, in 40s)

Me - Greeted everyone.

P2 - Looked at me from head to toe and at the way I sat. (*Oh my gosh!*)

P1 (had my application form) - Read aloud to other panellists the details I had filled in. So, you are from NIT. (*Started nodding his head, don't know why!*)

P1 - Which other IIT calls are you having? (*This should be the last question, I was like ki ho gaya kya*)

*interview!!)*

ME - IIT Delhi, IIT Roorkee and ISM Dhanbad

P1 - So you received calls from all institutes.

P3 (*stepped in like babu bhैया suna karo*) - He did not get from IIT madras.

Me - Yes (*I nodded*).

P1 - Tell me something which is not there in the application form.

Me - Sir, apart from my full-time work, I volunteer with numerous startups and help them in their ventures. I work with them to improve my own skills and gain experience of how small companies are making a profit and growing rapidly. (*I named the companies and told them that I am helping them in building an online presence.*)

P3 - You mentioned Fintech. What challenges do you think it faces today?

Me - (*I spoke for like 2 min on this like blah blah blah*) - in short - First is, experienced developers. This technology is slowly gaining recognition and we face a huge shortage of the developers who want to contribute to this field. Second, awareness. People aren't aware that these days they can open a bank account in seconds without visiting bank branches.

P3 - (*Reiterated my points - giving me some time to breathe*) What do you think about the regulation part?

Me - (*mereko feel hua ye apni team mai hai - points btaa rahi*). Yeah, regulation is also a big hurdle. Government and big corporates must look into that, the technology they are developing should be for the general good and hack free. Because it is a technology and there would be certainly some people ready to misuse it. So we are in need of highly experienced cybersecurity experts. This again points to my first point of experienced developers.

P3 - Last question and then I will hand over to others. How many times we need to go for KYC? Do you know what KYC is?

Me - Yes, it is Know Your Customer. I think it is required only one time during account opening.

P2 - Haan, bas ek baar uske baad mai account se jo marzi karu!

P2 (*got excited*) - Ok. It is ethically wrong to be involved with multiple organizations. You must be in a written contract that you would not share the company's privacy and resources with anyone. Isn't it wrong?

Me - Sir, I am not in a written contract with these startups. So if my current employer wanted to take a step. He should have some proof that is in writing. But I just do it for the purpose of experience and enhancing my skills. And as far as it is helping me in my objective, I find nothing wrong with it.

P1 - Do they pay you? How much time do you give them?

Me - No sir. I don't charge anything it is just that I want to do something of my own at a later stage in life. I only need that exposure of how things work in the starting small companies and how managers are able to sustain the business for so long. I work for them on weekends for 3-4 hours.

P2 - (*again asked about me being ethically wrong*)

Me - (*answered that legal contract sh\*t again*)

P2 - HAHA! That still doesn't answer my question.

P1 - What is your long-term goal?

Me - I want to start something of my own.

P2 - Like what?

Me - I haven't pinpointed things yet.

P2 - When are you going to do it then?

Me - Sir, so far, I had thought it would be in IT.

P2 - You want to remove I from IIT! (jokes)

Everyone laughs! I smiled big

P2 - IT is so big (*using his hand to show how big IT is*). What exactly?

Me - It would be something in FinTech.

*\*Rapid fire round\**

P2 - Do you know what OTP scam is?

Me - Sorry what OTB?

P2 - OTP? Do you know what OTP is?

Me - One Time Password.

P2 - Do you know what OTP Scam is?

Me - No

P2 - *\*shocked\**

P1 - Blockchain is a technique or technology?

Me - It is a technology.

P2 - Are you sure?

Me - Ummmmm. Yes maybe.

P2 - Oh! So you are taking a guess. What is blockchain?

Me - Blockchain has multiple parts. Basically, it is a chain that everyone can see it but nobody can manipulate it.

P2 - Is it a technique or technology? (again)

Me - I'm not sure sir.

P2 - What is your hobby?

Me - *\*thinking\**

P2 - You are thinking now and you will manipulate your answer.

Me - No sir. I do not have one hobby. Actually, I saw this video of TEDx talk - "Passion is a feeling and it keeps on changing". Like earlier I used to write and listen to poetry, then I was also into making Puns and these days I am exploring about mystical sciences.

P3 - *\*looked amazed\**

P1 - So you have multiple hobbies.

P3 - Ok Hitesh, we are done.

Me - Thank you. It was nice talking to you. I wish you have a great day.

P3 - You too dear. (She was such a pleasing personality)

**Verdict - awaited (at the time of writing) but finally converted**

### 3) Interview Experience - 3

14 March, 2020

Location- IIT Madras

Interviewing for- IIT Madras and IIT Delhi

Profile:

10/12/grad- 92/98/80

Commerce student, fresher

Cat - 96.71

The reporting time was 12:30 but the process started only around 1:30. They made us sign the attendance sheet and briefed us about the process. We were given our panel numbers. I was on the last panel, panel 12, and I was the first candidate in my panel. We first went for WAT.

*WAT topic- In this era of incubation and start-ups how will you evaluate the potential of a business idea prior to investment?*

300 words in 30 minutes. The WAT I was used to was usually around 15 minutes so here I had plenty of time to structure my thoughts roughly before writing the actual essay. Topic is fairly okay too. Wrote about the importance of longevity, it should not become redundant in the face of changing technology etc. I veered off topic a little but I think I brought it back in the end.

After the WAT , we had a 10 minute tea break. The first few people in each panel were called for the interviews and the others were called for document verification. Since I was first in my panel I was called after 3 pm and the whole interview lasted probably 15–20 minutes.

There were two interviewers, M1 and M2. M2 is a finance professor. I'm not sure who M1 is; I couldn't find him on the faculty page.

M1– how are you feeling?

I feel good.

M2-You're in your final year of college, what's the hurry? Why do you want to do an MBA right away?  
Told.

M2-But don't you think you'll be at a disadvantage against those with work experience?

Said something about how I've been wanting to do this since the 11th grade, unlike a lot of engineers who do it cos they can't find a job.

M1-Why are there so many engineers trying to pursue an MBA? Are they better managers?

Said it depends on the person and the educational background is not indicative of their managerial skills.

M2- you have really high marks in 12th . Did you get a state rank?

No, actually the state rank was much higher.

M1-What are some of the subjects you've learnt in college?

Mentioned a few, including financial management.

M1-Have you heard of IRR, NPV and payback period?

Yes. Would you like me to explain each of them?

M1-Compare them.

Compared.

M1-So which do you think is more widely used?

Said NPV cos it gives the amount. Payback period is not very useful.

M1-But I've heard that payback period is more widely used?

Maybe it is, but it can't be used alone as it is merely a time period and gives no indication of profit.

M1-What could be the benefit of using payback period?

Helpful to promoters to estimate when they can see returns, same for investors.

M2-Do you read the newspaper?

Yes (lie. Dreading what's to come)

M2-Which part do you focus on?

Umm, business probably. (Actually I focus on Instagram when I'm supposed to be reading the paper, hehe)

M2-What is the monetary policy?

Told

M2-How often is it drafted?

I'm not sure

M2-What is the economic survey?

Told

M2-Who publishes it?

Idk

M2- who is the commerce minister?

Can't recall

M2-Name any female minister other than the finance minister.

Thought for a long time and said Maneka Gandhi.

M2- Really? What is she in charge of?

Women and child welfare

M2-Are you sure?

Actually, I think I might be confusing it with the 2014 government. I'm not sure.

M2-Name the finance minister of Tamilnadu

Idk

M2-Name a female minister in Tamilnadu.

Idk

At this point, M2 gave me a piece of paper and a pencil and asked me to draw a square of 25 square units. I drew it and he asked me to mark the length of each side. He then asked me to draw a figure of the same area with a larger perimeter. I drew a circle and did some random calculations. I really had no idea what to do and he told me that I was taking too long. After a few seconds he asked me to stop and said it's okay.

M1-What are some other subjects you learnt in college?

Mentioned marketing.

M1-Oh really? What did you learn?

Mentioned the 4 P's.

M1-What are they?

Answered. Mentioned there are actually 7 but we learnt only 4.

M1-why do you think they had to incorporate 3 more P's?

Mentioned how business is changing blah blah, so probably for that.

M1-What is the difference between manufacturing and service industry?

Told

M1-Give example.

Any car company is a manufacturer but ola, uber etc provide a service.

M1-What will happen if the automobile industry stops providing after sales service?

Said I'm sure someone will surely use the opportunity to start a business for the same. They laughed.

Said thank you and left.

Post this, I was called for document verification. I had to wait about half an hour for this. I was done by 4:15 ish.

Overall, not too unnerving, but in any case, I think my percentile is too low for me to make it. Let's wait and see.

#### 4) Interview Experience - 4

Location: IIT madras

Date: 23rd march, 2019.

WAT : How DOES poetry help managers to improve their communication skills? (It was a big para question, I just summarised it) [TIME: 30 minutes.]

Wrote well. (Icse to the rescue)

2 panelists. 1 male and 1 female

Q:So you are from kolkata but your name sounds like you are from the south.

A:Told them how my grandparents settled there and how my parents were raised in Kolkata only.

Q: So which one do you know better bengali or tamil?

A: I said Bengali as i know how to read and write but can't say the same about tamil

Q: We will test u on this aspect later

Me: Sheepishly smiled

Q: Tell me what is happening with the Rafale Deal.

Me: Told

Q: What's Reliance's role in this

Me: Told

Q: Who was right? Vishal sikka or narayan murthy? Choose only 1

A: Sikka (explained in details)

Q: is it right to give a huge severance package to ex-employees?

A: told (managed well)

Q: what would u have done had you been in his place?

A: talked about how he could have been more transparent

Q: share price of Infosys?

A: answered correctly

Q: Why is there a diff between NSE and BSE index prices?

A: answered (fumbled a bit)

Q: what is market capitalization?

A: Answered

Q: will you come back to Infosys later?

A: most convincing answer I gave

Q: disadvantages of AI

A: Answered in details

Q: what is ultimate goal in life

A: philosophical stuffs

Q: we are going to evaluate you now in Bengali and Tamil(1 professor was a Bengali and the other a Tamilian)

2.5 min conversation each. Talks included favorite food, restaurant in Kolkata and Bangalore. How I eat non veg in spite of being a tam Bram. Dhoni vs Ganguly.

So you are more of a Bengali than a Tamilian.

(Sheepish smiled once again)

Thank you and all the best!

**Verdict: \*CONVERTED\***

## 5) Interview Experience - 5

Location: CETTM MTNL, Mumbai

Date: 16 March 2019

Sadly, I don't remember the topic of my WAT, but I will share my entire Interview experience.

There were 2 panelists, one Male, and one Female which later I realized that the Male Panelist was actually an alumnus of DMS, IIT Delhi, and Female Candidate was a Faculty Member.

After all the Greetings on entering the room, I took my seat when the interviewer asked me to do so.

Panelist: So, tell us in brief about yourself...

Answer: Told the well-rehearsed answer starting right from the academics, to co-curricular and

certifications then about my extra-curricular and ended by mentioning the hobbies.

Panelist: You mentioned you have a YouTube channel The Data Structures. So what is your teaching methodology and what all concepts have you covered?

Answer: Told him about the various types of searching and sorting algorithms I have covered including concepts from Trees and Linked Lists.

Panelist: Now tell me since you have a Digital Marketing Certification how do you do the marketing of your channel?

Answer: Told him about how I do marketing using social media etc.

Panelist: Tell me a software or some application you use to analyze the data regarding your channel. [By data he meant the no of views, hits, and all such stuff]

Answer: I told him about how I use Google Analytics and how it helps me in generating more hits.

Panelist: Tell me 2 things which are most important in the growth of any YouTube Channel.

Answer: I told him how content quality and the keywords used for each video is important.

Panelist: How do you choose your keywords?

Answer: Told him in detail Regarding the same.

Panelist: Ok now tell me why you chose to go for a Diploma After your 10th rather than doing your 12th and then Degree?

Answer: Had already Prepared Answer for the same and hence told the same straightaway.

Panelist: So after all this technical stuff why do you choose to pursue an MBA that from DMS, IIT Delhi?

Answer: Told him all the great things about DMS, the experience, alumni base, etc.

Panelist: So since you have told us so much about DMS, do you know about any clubs or committees as well?

Answer: Told him in detail about all the clubs and committees the institute has and what roles and functions they perform.

Panelist: Ok, so that's it from our side. Do you have any questions for us?

Answer: Clarified to them about the various subjects and electives to choose from and got a proper answer for the same.

Said thank you to both the panelists and came outside the interview room. Maximum questions were asked by the male panelist.

Overall a Good Interview which lasted almost 15 minutes.

**VERDICT: CONVERTED**

## 6) Interview Experience - 6

3 panelist 2 m 1 f

m1- How are you? tell me about yourself so that we can proceed.

You want to do your carrier in political and governance consulting. What is the incentive behind that?

What do you mean by a well-meaning politician?

m2 jumps in

m2- Do you have work ex? were you placed? Why didn't you approach any social entrepreneur so that you would have got a fair idea about what it is?

what did you do after your grad?

there is vast difference between you and the pic on your application photo. Did you lose weight or gain weight?

f- tell me the examples of social entrepreneur who has done his b.tech from IIT and then done his MBA (Thank God I knew the answer )

IIT BHU is itself a big brand. why do you want to do ma from IIT D?

m1- did you apply for any political consulting firms?

why didn't you join I-pac?

why were you not interested to work in the IT dept of I-pac?

okay that's it from our side. Do you have any question for us?

me- sir I have known that dams IIT D has a dedicated e-cell. is there any social entrepreneur who have done their ma from IIT D?

He gave me a good answer stating how they give incentives to someone who wants to work in social sector

Interview lasted for sweet 14-15 min !! overall good experience ! grilled me a bit on the reason why I want to get into this domain !

## 7) Interview Experience - 7

IIT DELHI (10 MARCH 2021)

95/93/82 (X /XII/ grad)

Cat - 98.xx

CHEMICAL ENGINEER

WORK EX - 18 MONTHS AT PCBL

*GEM*

Two professors (1M and 1F)

Male professor-

1. Tell us about yourself

A: Told

2. Meaning of your name

A: Someone who is always right on target

3: If it is so then, what is your long-term target

Told

4. What is Kanpur Famous for

A: Told Leather Capital of India and Textile industries etc. etc.

5. Tell me how it is famous in media

A: told that every third Bollywood movie and series u will find mention of Kanpur

6. What series I am particularly talking about? The famous one?

A: Kanpuriye on Hotstar

He said NO.

Then he said 'Are bhaiya BHABHI JI GHAR PAR HAI NAHI DEKHE HO KYA'

I said 'Dekha hai sir, it is also based on Kanpur City only'

7. What is the headline of today's newspaper?

A: UK CM Trivendra Singh Rawat resigned

8. Why he resigned?

TOLD

9. Which newspaper u follow?

A: Indian express

10. Editor in chief?

A: Raj Kamal Jha, IIT KHARAGPUR Mechanical Engineer.

11. Home minister?

A: Shri Amit Shah Ji

12. Finance minister?

A: Smt. Nirmala Sitharaman Ji

13. Inflation Rate

4.06

14. Big companies in India dealing with oil petroleum and oil

Reliance, Exxon Mobil, BPCL, INDIAN OIL, SHELL

(was trying to recall a few more)

he said 'Aur ONGC jaisi koi company to hai hi nahi India me'

Female took over

15. Asked about my certificates.

(one certificate was of Regional Level Bhartiya Sanskriti Gyan pariksha.. mentioned my interest in Indian mythology)

She said I'm done u can log off...

the male professor stopped me saying 'Thoda sa gyaan bant do yaar Indian mythology pe fir chale jana' .

told him about my interest in Mahabharata.

he asked me to complete this

कर्मण्येवाधिकारस्ते??

A : कर्मण्येवाधिकारस्ते मा फलेषु कदाचन । मा कर्मफलहेतुर्भूर्मा.....I forgot the last word....

He said 'are bhaiya mai to sirf pehli line puch ra ta tum to dusri bhi bata rahe ho' .. meaning pata hai iska

ya nahi?

A: TOLD him when it was said, who said to whom, why it was said, and the meaning.

He said 'Matlab Interview ke bad tum bologe bhaad me jae IIT delhi maine to apna karma kardia, ab result se kya lena dena'

Replied.

He started laughing and asked me to log off.

time - 18 minutes

**Verdict — CONVERTED :)**

## 8) Interview Experience - 8

10th: 9.4 | 12th: 91% | BTech. E&Tc: 8.61 | CAT Score: 97.64 percentile | Work ex of 2 years in BRIDGEi2i Analytics when I filled the form for CAT

IIT Delhi DMS Interview Experience 2021

The panel had four people, a mix of professors and aluminis. They were using Microsoft team and somehow the interface wasn't intuitive, I still am not sure how many people were there. Anyway, the questions asked were very interesting and from a vast range, hope this helps. All the best!

Q1. Did you study satellite communication?

(I am an E&Tc Engineer) I told I had a subject but it wasn't fully dedicated to satellite and admitted how I do not recollect much.

Q2. Difference between 4G and 5G?

I knew this quite well; my internships were around mobile tech so I told. There was counter question on compare them on latency.

Q3. Three women in India that have been in talks lately about CSR Initiatives?

I wasn't aware, so I accepted that I didn't know

Q4. What is the news floating around about the British Royal Family?

Oh, how I knew about this, I quoted Meghan, Oprah and gave a brief gist of the situation.

Q5. Do you know about women liberation? (This was triggered by my response)

I wasn't, I had heard of them but knew very little

Q6. Are women treated equally on our country? If yes give three examples, if no give three examples.

I said no. And gave the three examples that came in my mind at that time.

Q7. Your company, does it have diversity and inclusion policy?

Luckily, I was aware that we do. I was also aware about the stats on the same, so I shared those and about our company's culture.

Q8. Three tourist places in Indore (my home town)

There were so many that I was finding it hard to pick three. But I shared whatever came in my mind then.

Q8. Share some sales strategy.

Now while I was at it, I mentioned marketing. So, they stopped and asked:

Q9. Difference between sales & marketing. And then share sales strategy

So, I did. Gave examples.

Q10. Can you share what kind of projects and what kind of firms do you work with?

Answered

Q 11. What platforms/software do you use?

Shared

Note: It may happen that given it was an online thing you won't understand what the other person is saying, so many factors like noise. In such cases do not worry and politely ask to repeat. And make sure you have a UPS setup with your Wi-Fi router so that there is no power cut during the interview. All the best

**Verdict: Waitlisted**

## 9) Interview Experience - 9

Location: CETTM MTNL, Mumbai

Date: 16 March 2019

Sadly, I don't remember the topic of my WAT, but I will share my entire Interview experience.

There were 2 panelists, one Male, and one Female which later I realized that the Male Panelist was actually an alumnus of DMS, IIT Delhi, and Female Candidate was a Faculty Member.

After all the Greetings on entering the room, I took my seat when the interviewer asked me to do so.

Panelist: So, tell us in brief about yourself...

Answer: Told the well-rehearsed answer starting right from the academics, to co-curricular and certifications then about my extra-curricular and ended by mentioning the hobbies.

Who are you? \*

Who are you? Preparing for MBA Entrance Exams Currently Pursuing MBA Currently Pursuing MBA (2nd Year) I Have Completed My MBA Others

Panelist: You mentioned you have a you tube channel The Data Structures. So, what is your teaching methodology and what all concepts have you covered?

Answer: Told him about the various types of searching and sorting algorithms I have covered including concepts from Trees and Linked Lists.

Panelist: Now tell me since you have a Digital Marketing Certification how do you do the marketing of your channel?

Answer: Told him about how I do marketing using social media etc.

Panelist: Tell me a software or some application you use to analyze the data regarding your channel. [By

data he meant the no of views, hits, and all such stuff]

Answer: I told him about how I use Google Analytics and how it helps me in generating more hits.

Panelist: Tell me 2 things which are most important in the growth of any YouTube Channel.

Answer: I told him how content quality and the keywords used for each video is important.

Panelist: How do you choose your keywords?

Answer: Told him in detail Regarding the same.

Panelist: Ok now tell me why you chose to go for a Diploma After your 10th rather than doing your 12th and then Degree?

Answer: Had already Prepared Answer for the same and hence told the same straightaway.

Panelist: So, after all this technical stuff why do you choose to pursue an MBA that from DMS, IIT Delhi?

Answer: Told him all the great things about DMS, the experience, alumni base, etc.

Panelist: So, since you have told us so much about DMS, do you know about any clubs or committees as well?

Answer: Told him in detail about all the clubs and committees the institute has and what roles and functions they perform.

Panelist: Ok, so that's it from our side. Do you have any questions for us?

Answer: Clarified to them about the various subjects and electives to choose from and got a proper answer for the same.

Said thank you to both the panelists and came outside the interview room. Maximum questions were asked by the male panelist.

Overall, a Good Interview which lasted almost 15 minutes.

**VERDICT: CONVERTED**



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## CATKing IIM WAT PI Schedule 2021-22

DAY	TOPIC	TIME
Monday	Marketing Mondays	10 to 11 pm
Tuesday	Current Affair   Industry Insights (GD/WAT)	10 to 11 pm
Wednesday	How to Crack Interviews	10 to 11 pm
Thursday	How to Crack Case Study/SOP	10 to 11 pm
Friday	Finance Fridays	10 to 11 pm
Saturday	Personal Interview Must Do Questions	10 to 11 pm
Sunday	Concept Builders: GD/WAT	10 to 11 pm

**Note:** This schedule will be followed every week till March. Some variations may be there as per the B-School interview schedule Students will be informed about it in due course.

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