



# CATKing IIT Bombay

## WAT PI Workbook

### Congrats for Getting an IIT-B Call! How to use this workbook?

This is a consolidation of **10** SJMSOM IIT Bombay, PI Experiences. These are consolidated from various online sources.

SJMSOM IIT Bombay, PI is conducted across India at Bangalore / Delhi / Kolkata / Hyderabad / Mumbai.

This Booklet gives you the Candidate Profile also in most cases, for you to understand the Personal Interview and relate to it better.

After reading the entire Document you are required to check on your CATKing IIMWATPI Super 30 Dashboard:

1. Build Your Interview Skills (Videos from IIM and SP Jain Alumni)
2. Functional Dossiers: If you want to pursue an MBA in Marketing, choose that dossier first.
3. SOP / Application Forms ( Check out Jagesh Golwala ( IIMA ) , Raj Doshi ( IIMA ) , Jay Gosalia (IIM B))
4. Sample AWT from the dashboard to understand the Structured Approach. WAT / AWT / AWA – All of these are same terms of Writing test assignment conducted across various IIMs.

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## Summary- What IIT Bombay looks for?

- Excellent Academic, cocurricular and extracurricular Background
- Work experience
- Gender and academic Diversity gives an edge
- Personal Interview Evaluates Candidates on Qualities of – Focus, Clarity of Thought, Learnability, Ethical Dilemma, Ability to handle pressure, Decision making skills, Discipline

### Prerequisite

- Form to be Submitted (Interview)
- Resume (not mentioned, good to carry)
- Original Documents along with photocopies

### Insights - Interview

**Interview time** - 20-30 Minutes. (Sometimes as low as 10 mints)

**Interview Panel Details** - 2 to 3 people (Professor and Alumni)

**Interview Type** - Detailed Interviews check your perspective, thought process, interests and knowledge

**Interview discussion Pointers** – (as per SJMSOM experiences of last five years)

- Be completely prepared with anything and everything on the form.
- They will go into details of everything you speak about in the interview. (level1- what do you know about Indian Economy, level2- what do you think about GST, level3- how has GST affected the sector you work in).
- They can ask about your hobbies and interests.
- It is absolutely fine to ask for time before you answer (they often expect you to think about a solution when they ask you about a problem at hand).
- It is fine if you are anxious and you need not portray a brave face being real with your emotions is better.
- Be prepared to answer everything about you work experience or about your favourite subjects if you are a fresher.

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## Interview and WAT Experience–1

**Profile: GEM ECE Fresher**

10/12/Grad/CAT - 94.3/90.3/86.7/98.41

Panel 5 - All male - 2 alumni. 1 professor (SOM). Panel had finance prof. so all candidates were asked a good number of questions related to finance and also economics.

IIT-B usually segregates you on the basis of your graduation stream. So, all the candidates in your panel will be from your graduation stream only (ECE grads in my case)

3rd March, 2021

1pm-6pm (slot no. 2)

Actual interview time - 3:00-3:20pm

Introduce yourself - Tell us about your Hobbies and ECs

In between I started talking about my family background they cut me in between and said only Hobbies and ECs

What change can be done in examinations for blind so that scribe is not needed?

What is Half wave and Full Wave rectifier?

Can you draw the diagram for both?

What is aqua regia? What are its components?

Newton's laws of motion? How many laws are there?

So, you want to study Finance - why?

Do you invest in stocks?

Which stocks have u shortlisted?

Have you chosen stocks purely based on your gut feeling?

Where do you get information about the debts/revenue of a company? balance sheet, income statement or cash flow statement?

Do you know about GameStock? #Gamestonk haha

What is short selling?

Is inflation good or bad?

What is CRR, SLR?

Do you know what's Repo Rate?

Raising capital through equity or debt - which is better? Pros and Cons for both?

Which one has tax benefits?

Do you know about time value of money?

Will value of 100 rupees increase or decrease in the future?

Okay Mr XX. We are done. You may leave now.

Interview went on for about 20 mins. Panel members were not smiling and had a serious expression throughout.

## Interview and WAT Experience–2

Profile: GEM candidate

CAT 2020: 99.1%ile

10/12/Grad: 95/92/70.5

Work experience: 2+ years as a commodity derivatives trader

Date: 3rd March 2021

Length of the interview: approx. 30 minutes

The platform used: Gather + Zoom (I loved how they tried to simulate the exact offline experience through the gather platform)

Note: They grouped the candidates with respect to their graduation and their area of interest/work exp. (In my group everyone was from a civil engineering background and their interest area was Finance)

Panel: Therefore, our interview panel had 4 panellists: (P1 to P4)

P1: Alumni

P2: IIT-Bombay Civil engineering professor

P3: Alumni

P4: Finance professor at SJMSOM

Interview

P1: Tell me about yourself?

Me: Told

P2: Tell me about your final year project?

Me: Sir, I don't remember much, but it was around the structural modelling of a Dam.

P2: Ok, so tell me about the various forces dam has to resist?

Me: (thought for a while) sir stress, and tensions, bending moment (don't know what I was saying), Sir force exerted by the water

P2: You mean hydrostatic force?

Me: Yes Sir

P2: What is the force profile

Me: Sir, it will increase proportionally with the height

P2: Is it constant or what?

Me: No sir, due to the weight of the water, it will increase proportionally with height

P2: Ok, so where will be the resultant

Me: Sir, the force will act at a height  $\frac{2}{3}$ rd below the surface of the water  
Why?

Me: Sir force profile is in the shape of a triangle, so the centre of the area is at that height.

P2: Dam modelling based on the stress model or the strain model?

Me: (no clue) sir, stress-based

P2: No it is strain-based, no problem

P3: Tell me about your work at futures first

Me: told

P3: Your biggest failure and learning from it?

Me: Told an anecdote from my trading career and learned the importance of patience and bla bla bla....

P3: You are working as a derivatives trader, pursuing FRM, CFA, then why do you need an MBA?

Me: Told

P2: Ok, tell me about any major event that took place in commodity(any)?

Me: mentioned WTI crude oil prices going below zero and explained why.

P2: Asked about one of the technical terms regarding the GOLD commodity trading that I had no idea about.

P2: You talked about the trading differences in future values. What's the name for that?

Me: Sir, we call it spreads

P2: Basis?

Me: Sir spot vs future is the basis, but the difference b/w two future prices are spread

P2: OK

P4: Tell me 2 differences b/w futures and options

Me: told

P4: Do you know the valuation for futures?

Me: told

P4: Different types of derivatives trading in Indian markets

Me: Commodities derivatives on MCX and stock derivatives on NSE/BSE, both futures and options

P4: Ok, do you know when was derivatives trading introduced in India and what was introduced first?

Me: No sir, I do not have the idea about the same, but between futures and options, futures would have been introduced first

P3: Given your profile around trading, why didn't you go for a degree like MFE and not an MBA

Me: Sir I was intrigued by derivatives as a financial service, catering to so many players like commercial buyers/sellers, hedgers, etc. So basically, I explored as well as want to learn more about other financial services and not just the trading aspect..... For this MBA better than MFE

P3: Can you explain the recent market crash in Indian markets:

Me: Explained

P3: Can you brief me on what subjects will you be learning in your MBA?

Me: Marketing, Finance, Operations management, IT management, etc. And explained how these courses will help me pursue my goals

### **Interview and WAT Experience—3**

#### **MBA 2021–23, 5th March 2021, Online Interview**

10th/12th/Grad/Percentile: 95/97.2/92.7/99.6

BTech Computer Science (DTU), Working as Software Engineer at UnitedHealth Group since July 2020

Interview (3 Panellists, 3M , 10–12 mins)

Panellist 1:

Why does India have less product-based companies as compared to other countries?

(Extensive discussion on this)

What steps can colleges take to foster research in India at their level? (Extensive discussion on this)

Panelist 2:

Major-project based question.

Data protection laws in India.

Database Normalization ( Detailed discussion with examples )

Panellist 3:

Three major infrastructure projects going on in the country.

Atmanirbhar Bharat

Pros and Cons of budget 2021

Vice president of India

IIT Bombay has one of the best and most comfortable interview process. They use a platform 'Gather' wherein SJMSOM campus is replicated. The interview panels are well balanced wherein students are asked academics, current affairs and other resume-based stuff equally. The process was very smooth and surely a memorable one :)

5th May 2021: Converted!!

## Interview and WAT Experience—4

**Date: 10th March 2019**

Location: IIT Bombay

Slot: Morning

I stayed at IIT Bombay hostel. It was provided for a minimal fee to the call-getters. Even though it was cheap, the stay wouldn't be world class. Don't expect other worldly accommodation. Also, IIT Bombay is huge. Early in the morning they have bus services that take you from your hostel to the Interview location.

Don't miss that Bus! Can't state this enough.

Writing Ability Test

Topic 1: Conservation efforts for wildlife protection and what has the government done to improve the same.

OR

Topic 2: Few central agencies have been given the right to private data at any given time. Do you think this is right?

Personal Interview:

3 panelists. Two alumni, one professor. Let's call them A1, A2, and P1. All male.

Me: "Good morning, sir"

All say good morning. Point me to sit.

A2: "So what is the difference between a King and a Samrat?"

Me: "Sir, Samrat means King of Kings!" (Feels proud. This has started good!)

A2: "But when have we ever had a king of kings history. Nowhere in Indian history have we ever seen a King of Kings?"

Me: (Oh No!) "Sir I think it has to do with hierarchy. Like in the Maratha empire we had Nizams and under whom there were Peshwas." (Mumbles)

A2: "What is the difference between Nation and Nation-state?"

Me: "I don't know sir."

A2: "Is India a Nation or a Nation State?"

Me: "I don't know the exact difference sir. So, I don't know."

A2: "Is Israel a nation or a nation-state?"

Me: "I don't know sir."

A2: "What do you know about the Israel situation?"

Me: "I know that there is an ongoing war between Israel and Palestine on Israel annexing areas of Palestine in a series of wars."

A2: "Do you think Israel is a developed nation? How have they developed with so many enemies around them?"

Me: "I think it has to do with how they (Jews) have been treated in history. Historically, where ever they have gone, they have experienced ills and evils from people of other faith. So, they had no option but to develop for survival."

A2: "What is this called? This hatred for Jews? There is a term for that."

Me: (Thinks Antisemitism. Maybe not.) "Sir I can't recollect right now."

A2: "Who has the control of the Gaza Strip?"

Me: "Sir, I think Israel."

A2: "And what's the issue with west-bank?"

Me: "I think there is a wall (Refers to Jerusalem) and there is an issue on which country have right to that."

A2: "Okay. What is India's stand on the Israel issue?"

Me: "I think India hasn't categorically taken a stand. We have good foreign relations with Israel. They are our 3rd largest arms importer. But Unlike US, I don't think we have made on official statement here."

A2: "Where does your father work?"

Me: "Sir he works for a company called Phil Coals Benefication pvt. Limited"

A2: "Coal?"

Me: "Yes"

A2: "Okay. What is Lignite?"

Me: "Sir it is a kind of coal."

A2: "What kind? Low grade or high grade?"

Me: "Low grade"

A2: "Where is Neyveli coal fields?"

Me: "Sir I don't know the exact location but should be down south."

A2: "What do you mean by down south?"

Me: "Sir the states which speak Dravidian languages"

A2: "Not the states below Tropic of Capricorn?"

Me: "No sir. And I think it's Tropic of Cancer?"

A2: "Tropic of Cancer passes through which states?"

Me: "Sir definitely through Chattisgarh. Odisha, Madhya Pradesh etc."

A2: "Okay do you watch Bengali Movies?"

Me: "Only Satyajit Ray."

A2: "Name 3 Satyajit Ray films?"

Me: "Ganashatru, Shakha-Proshaka, Hirok Rajar Deshe."

A2: "Who is the protagonist in Ganashatru?"

Me: "Soumitro Chatterjee"

A2: "What is Soumitro Chatterjee famous for?"

Me: "Sir acting only."

A2: "Okay tell me three other actors who have played Felu Da?"

Me: "Sir I know their faces. Can't recollect their names right now."

A2: "Okay how many forms have Byomkesh Bakshi been written in?"

Me: "Sir I don't know. I only know of the Doordarshan show of that name."

A2: "Okay you are a marketer, right? For Reckitt Benckiser? Name Reckitt Benckiser's most famous brand."

Me: "Sir Dettol."

A2: "Aah! You are in Luck"

Keeps Dettol Sanitizer in front of me.

A2: "Now what is Dettol's tagline?"

Me: "Be 100% Sure"

A2: "And also kills 99.9% germs right."

Me: "Yes"

A2: "Okay. So now suppose people of Germany are called Germs and you need to market this product in Germany. How would you do it?"

Me: "(Completely Stumped!) Sir people from Germany are not called germs." (Laughs Nervously)

A2: "Haan. But this is hypothetical right?"

Me: "Yes sir. I would translate the entire packaging into German. Solves for germs."

A2: "Okay and that would be which P?"

Me: "Place"

A2: "Not Positioning?"

Me: "No sir. Positioning is superiority like Be 100% sure. That."

A1: "Okay Samrat. Suppose there is a pond which has a patch of lotus in it. The patch doubles every day. Now if the pond is completely full-on Day 50, When will the lake be quarter full?"

Me: "Sir, Can i calculate?"

A1: "Yeah. Go ahead!"

Here I mess up royally. The series they meant was 1, 2, 4, 8 and I thought 1, 3, 9, 27... Regardless. I got confused between the series.

A2: "Okay this unitary method won't work. Give us an approximate."

Me: (Aware can't answer correctly) "Sir 25."

A2: "Okay."

A1: "What did you do in Infosys?"

Me: (Random Mumbling on Business Intelligence, Teradata etc.)

A1: "What is Infosys's Robotic arm called?"

Me: "Sir I don't know."

A1: "What was the issue with Panama's acquisition?"

Me: "Sir to bridge the gap between TCS and Infosys Vishal Sikka thought of acquisitions as the way forward. The Board of directors did not agree and they had a falling out. There was also the issue with Vishal Sikka's salary."

P1: "Okay Samrat. 3, 4, 5, 12, 13. Tell me something special about these numbers."

Me: Tries for Prime. Failed! Tries for AP. Failed! Tries for GP. Failed! Tries for some multiplication factor. Failed!"

P1: "Okay I will make it easy for you. Write down 3 4 5 and 5 12 13 and now tell me."

Me: Struggles for a moment then all of a sudden it clicks.

"Sir these are Pythagorean triplets."

P1: "Ahhh! Now you got it."

A1: "Okay Thank you Samrat!"

As soon as I get out of the interview room the answer to the lotus question hits me. 48 days. But it's too late now! The nerves got the better of me. I feel it's gone. No way they will take me now. Result: Wait listed 34 General.

## **Interview and WAT Experience–5**

**CAT : 99.33%**

General Fresher Candidate

Btech in Chemical Engineering

Here is my Sjsom interview experience:

There were two panellists in my panel ( I will denote them by M1 and M2 )

M1: Can u introduce yourself to us

M1: As a fresher, why not take experience before getting into an MBA program

Me: Sir I know that it's very cliched for everyone to answer that they will absorb the concepts with a better pace, I personally know that any sort of gap in your studies be it a minor gap reduces your pace to absorb the concepts. Moreover, I believe that as a fresher, I will be free from any preconceived notions and will bring fresh perspectives on the table and discussions in a class.

M1: So, what makes you different from other candidates and what will you bring in to your peers in the class

Me: Gave points

M1: Why MBA now???

Me: Gave a prepared answer and spoke for a minute or so comfortably as they didn't try to cut me anywhere in between.

M2: How is gasoline prepared

Me: Gave a detailed answer of all the products out of a distillation column etc...

M2: So, if you take one Kilo litre of crude oil, what will be the percentage of the various components in the product

Me: Sorry sir I am not aware of the percentage of the components but told about the composition.

M2: How is the price of petrol determined.

Me: Gave the exact distribution of taxes, commission with the figures as well :)

M2: What is Excise duty

Me: Told

M2: What is the price of one barrel of oil now and how many litres of oil constitutes one barrel.

Me: Told the figures.

M2: What is Wet natural gas

Me: Sorry sir havent read upon it but told about natural gas.

M1 takes over again

M1: So, who is the governor of Gujarat

Told

M1: Who is the CM of Gujarat

Told

M1: Who was the former CM of Gujarat and where is she now.

Me: Sir Anandiben Patel was the former CM and she is currently posted in MP but I cant recall the post.

M2 again\*//

M2: What is Flash point

Told

M2: What is Fire point

Told ( Sighed in relief for getting easiest questions from my UG :) )

Ok XX we are done...

All the best.

Thanked them and left the meeting...

Was a great experience and the panellists listened to my answers patiently without cutting me anywhere which led me to speak with much more confidence.

### **Interview and WAT Experience–6**

Date: 08th March 2020

Venue: VMCC, IIT Bombay

3 Panellists (All Males)

P1: So Dharmesh, how are you feeling? Excited, Nervous ??

Me: Normal Sir.

P1: Just Normal

Me: Yes Sir.

P1: So, tell us about your life with the academic scores, starting from Class 10th. Me: Informed

P1: So, you sit in AICTE that Nelson Mandela Marg.

Me: Yes Sir.

Tell us about your day-to-day role at AICTE.

Me: Informed about the Quality Initiatives and my role in Policy making, surveys etc.

Detailed about the survey of making Chemistry as optional.

P1: So, who analysed the survey. What were the questionnaire and How you analysed?

Me: I analysed. Explained about the questionnaire.

P1: Whom do you report to?

Me: Earlier to Prof. Rajive Kumar when he was not the member secretary and now to Dr. Neeraj Saxena, P&AP Bureau Head.

P2: Why you left Tata Motors?

Me: Informed about my role there and work getting monotonous after a while, opportunity floated by ministry etc.

P1: Dharmesh, I am just saying, listen if one can get bore in 8 months, is that okay ?

Me: Informed that how the work was not very monotonous, the exciting project i was dealing with and the goodness of MHRD Opportunity, my decision of MBA and the perfect time to experiment.

P2: Tell us about exciting things that had happened in any two industrial sectors recently.

Me: Talked about Automobile Sector & Finance. Also briefly mentioned about Yes Bank Incident.

P2: What happened with Yes Bank.

Me: Briefed about NPAs and about Yes Bank unable to raise funds within the stipulated time.

P2: How is that an issue?

Me: Talked about money to give loans etc.

P2: There is something more than that.

Me: Don't know sir.

P2: That's okay.

P3: You talked about FMEA. What's RPN ?

Me: RPN is a number that denotes Risk associated with the process. I just can't remember the full form sir.

P3: But it's a product of three numbers.

Me: Can't remember sir.

P3: That's Okay. Thankyou.

## **Interview and WAT Experience–7**

**Date: March 9 2019**

WAT TOPIC: Need to choose one among the two topics. Need to write for half hr.

1. Instead of using GDP as a measure of growth and prosperity, can we use better life index to measure it. Your views on this. (similar lines topic)

2. Smart phone cameras and filters have made the generations look perfect leading to various body issues. Suggest some ways to combat this such that youngsters don't fall prey to this. (Both the topics on similar lines)

PI

2 Alums and 1 SJMSOM Professor. (No IIT Bombay professor. Lucky me)

1. Tell me about yourself?

2. You mentioned you are hardworking, but your percentage in b.tech is a downward graph? ( I justified this saying that it is the aggregate of 2 semesters, depending upon difficulty level of subjects it varies, and some extracurricular activities etc)

3. How T20 cricket is different from test cricket. Why people aren't interested in test cricket? (Mentioned in hobbies)

4. What does a microprocessor do?

5. What is Ram and ROM?

6.what are the fighter jets used in balakot air strikes?

7. Where do they manufactured in India?

8. Do you know anything about sukoi?

9. What are the problems that Indian youth is facing? (Mentioned unemployment)

10. Asked what is the source of my data? And some discussion on that.

11. What is nrega?

12. What is a transistor? (I don't know what happened to me, I was able to recollect transducer, transponder but didn't get any idea regarding transistor)

13. What is a diode?

14. Why can't we use diode instead of wires?

Overall interview is like a kind of discussion. SOM professor is silent most of the time. Alums questioned most of the interview

## Interview and WAT Experience—8

**Date: 5th March, morning slot**

3 panellists - 1 professor from IIT B and 2 alumni

Panellists are very chill and cool. They are joking and kidding with my answers

Final Verdict - Converted

P : Where are you from

Answered

P : Tell me about yourself

Answered

P : Under graduation stream

ECE

P : What is your favourite subject

Told Digital electronics

P : Tell me something about Nand gate

Answered about its truth table and operation

P : Do you know about adder circuits and can you design them

Told yes I know and I can design

P : Design a 4 bit adder

Started explaining and asked them if I can draw it using logic gates for better design. They accepted it and I have given the circuit using xor and AND gates.

P : Design it only using Nand gates

Designed but took a greater number of gates and a bit messed up but the panellist helped me with a clue

P : Is this the optimal design or it can be optimised

Told that I did not consider minimum number of gates and yes it can be further optimised

P : Apart from digital electronics, which subject are you interested in?

Told analog electronics

P : Do you know about capacitor?

Answered

P : Can a capacitor change the frequency in the circuit?

Explained in detail by considering the capacitance value and how the frequency of oscillations depend upon it by giving the relation

P : Can a resistor perform same operation?

Told the pure resistive circuit does not vary frequency but if we consider rlc circuits, the "omega" value depends on it

P: Why MBA

Answered

P: A question related to marketing

Told I don't know

P: What are your hobbies?

Answered

P: 5 famous magicians from India

Could answer only few and a 1 min discussion on that

P: Are you ready for a rapid-fire round?

Told yes

P: Your state

Told Andhra Pradesh

P: 3 rivers which flow from your state

Answered Godavari, Krishna and Penna

P: 5 famous personalities in literature

Was able to say only 3

P : Is there any cricket match going right now( mentioned Cricket in hobbies)

Answered about the 4th test match going on between India and England

P: Give me details of 3rd test match

Answered that it was a Day/Night test and told that it was completed in two days with some stats

P: venue and stadium name?

Answered Narendra Modi Stadium in Ahmedabad

P : Who got the highest bidding in recent IPL auction?

Chris Morris sold to Rajasthan Royals

P: amount to which he was sold?

Answered

P: Which other calls both IIMs and Non-IIMs?

Told about my calls

P: Give me reasons why will you choose SJMSOM than other institutes?

Answered with some stats from the SJMSOM website but the panellist was joking again with my answer and shared his view on the previous batch

P: That's it from our side. You can log out and all the best

Greetings once again and left the meeting

## Interview and WAT Experience—9

**10th: 9.4 | 12th: 91% | BTech. E&Tc: 8.61 | CAT Score: 97.64 percentile | Work ex of 2 years in BRIDGEi2i Analytics when I filled the form for CAT**

IIT Bombay SJMSOM Interview Experience 2021

Before I begin, they used the "Gather" platform to take interviews, I got to meet new people who were giving interviews and parts of student body. The entire experience was so

well arranged that I was more convinced about the institute after attending this. In my panel I had one Professor and two alumini. Jumping straight into the interview:

Q1. Tell us something about yourself

Q2. Your role at BRIDGEi2i

Q3. What are the offerings of BRIDGEi2i?

So far, this was fairly straightforward and usual suspects in terms of questions asked.

Q4. One of the alumini asked to sell a lead scoring model to him.

I was startled a bit but I tried. I asked what to assume about who they are and continued. I wasn't doing sales at my job, but I surely was giving a shot at pitching lead scoring in this interview. After a while, sir said but you didn't ask me about the data. And I remember we had spent at least 3–4 mins on this. So, they decided to move on. The other alumini asked:

Q5. Where do you see yourself in 5 years?

When you are in this phase you definitely think about these things, so I shared my view.

Q6. Which conglomerates do you want to work with?

Now here I messed up, I named consulting firms instead. But professor was nice enough to point out and I accepted that it was my bad. This one was a terrible mistake. Probably why I didn't get in.

Q.7 What other calls you have? Which subject would you chose as major?

Overall, the interview went well, the professor was very supportive, but I know my mistakes as well.

Note: It may happen that given it was an online thing you won't understand what the other person is saying, so many factors like noise. In such cases do not worry and politely ask to repeat. And make sure you have a UPS setup with your Wi-Fi router so that there is no power cut during interview. All the best

Verdict: I wasn't selected.

## Interview and WAT Experience–10

**Date: 7th March 2021**

Profile: GEM

Academics: 10 CGPA | 97 % | 9.3 CGPA

Work Ex: Software Engineer | 2.5 Yrs

Panellist 1:

1. Tell me about yourself?
2. You published research papers? Why do you want to do an MBA when you can easily get into tech field?
3. What places have you have visited?
4. Name the seven sisters' states?

panellist 2:

1. Tell me about your work? Explain the projects you have worked on?
2. Which language did you use in development? What all frontend and backend languages/frameworks you used?
3. Is Python a OOPs language?

4. Why python is used for ML algorithms?
5. Have you heard about Salesforce?
6. Difference between framework and libraries?
7. What all performance you monitor?

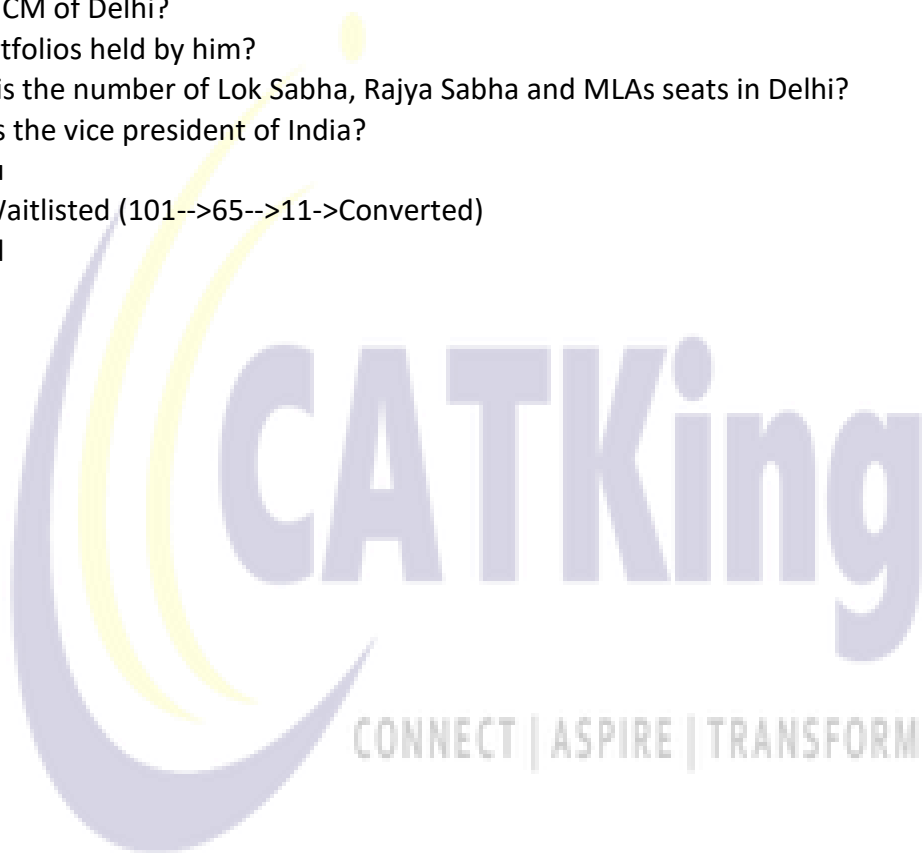
Panellist 3:

1. What is WTC? Which other team has already qualified for the finals?
2. What is the venue for the final? What is the date for the same?
3. In how many ways a batsman can get out in cricket?
4. What all places have you travelled?
5. What is your best travel experience? What all things you consider while travelling?
6. What other calls do you have? Please arrange them?
7. Where are you from? Delhi is a State or UT?
8. Deputy CM of Delhi?
9. The portfolios held by him?
10. What is the number of Lok Sabha, Rajya Sabha and MLAs seats in Delhi?
11. Who is the vice president of India?

Thank You

Verdict: Waitlisted (101-->65-->11->Converted)

Converted



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## CATKing IIM WAT PI Schedule 2021-22

| DAY       | TOPIC                                       | TIME        |
|-----------|---|-------------|
| Monday    | Marketing Mondays                           | 10 to 11 pm |
| Tuesday   | Current Affair   Industry Insights (GD/WAT) | 10 to 11 pm |
| Wednesday | How to Crack Interviews                     | 10 to 11 pm |
| Thursday  | How to Crack Case Study/SOP                 | 10 to 11 pm |
| Friday    | Finance Fridays                             | 10 to 11 pm |
| Saturday  | Personal Interview Must Do Questions        | 10 to 11 pm |
| Sunday    | Concept Builders: GD/WAT                    | 10 to 11 pm |

**Note:** This schedule will be followed every week till March. Some variations may be there as per the B-School interview schedule Students will be informed about it in due course.

**For More Details about the CATKing IIM WAT PI Preparation course with IIM A, B, C, L, SPJIMR Mentors, Contact 8999118999 or Visit: <https://www.courses.catking.in/iim-wat-pi-courses/>**