



# CATKing IIM Kozhikode

## WAT PI Workbook

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### **Congrats for Getting an IIM K Call!**

### **How to use this workbook?**

This is a consolidation of **5 IIM Kozhikode, WAT PI Experiences**. These are consolidated from various online sources.

IIM WAT and PI is conducted across India at Bangalore / Delhi / Kolkata / Hyderabad / Mumbai.

This Booklet gives you the Candidate Profile also in most cases, for you to understand the Personal Interview and relate to it better.

After reading the entire Document you are required to check on your CATKing IIMWATPI Super 30 Dashboard:

1. Build Your Interview Skills (Videos from IIM and SP Jain Alumni)
2. Functional Dossiers: If you want to pursue an MBA in Marketing, choose that dossier first.
3. SOP / Application Forms (Check out Jagesh Golwala (IIMA), Raj Doshi (IIMA), Jay Gosalia (IIM B))
4. Sample AWT from the dashboard to understand the Structured Approach. WAT / AWT / AWA – All of these are same terms of Writing test assignment conducted across various IIMs.

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## Summary- What IIM Kozhikode looks for?

- Excellent Academic, cocurricular and extracurricular Background
- Work experience
- Gender and academic Diversity gives an edge
- Personal Interview Evaluates Candidates on Qualities of – Focus, Clarity of Thought, Learnability, Ethical Dilemma, Ability to handle pressure, Decision making skills, Discipline

### Prerequisite

- Form to be Submitted (Interview)
- Resume (not mentioned, good to carry)
- Original Documents along with photocopies

### Insights - Writing Ability Test

- **Time Allotted:** 10-30 minutes
- When given an abstract topic time allotted is less
- When given a specific topic for in-depth analysis time is given separately for ideation and writing

### Sample WAT Topics -

1. Unethical practices by doctors are increasing. Provide some solutions to improve the current scenario.
2. It is better for old people to live in retirement homes away from rush of city. Do advantages of living in retirement homes outweigh the disadvantages

### Insights - Interview

- **Interview time** - 20-30 Minutes. (Sometimes as low as 10 mints)
- **Interview Panel Details** - 2 to 3 people (Professor and Alumni)
- **Interview Type** - Detailed Interviews check your perspective, thought process, interests and knowledge
- **Interview discussion Pointers** – (as per IIM-I experiences of last five years)
- Be completely prepared with anything and everything on the form.
- They will go into details of everything you speak about in the interview. (level1- what do you know about Indian Economy level2- what do you think about GST, level3- how has GST affected the sector you work in).
- They can ask about your hobbies and interests.
- It is absolutely fine to ask for time before you answer (they often expect you to think about a solution when they ask you about a problem at hand).
- It is fine if you are anxious and you need not portray a brave face being real with your emotions is better.
- Be prepared to answer everything about you work experience or about your favourite subjects if you are a fresher.

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## 1) Interview and WAT Experience–1

Profile: 93/79/65

B.Sc Hons. from Calcutta University

M.Sc from Calcutta University (final year)

Date: 23rd Feb, 2021

Morning slot: 9:30 am (started at 9:40am)

Panel: 1 female professor (P1 in her 30's), 1 male professor (P2 in his 40's)

P1: Good morning Shruti.

S: Good morning, ma'am, good morning, sir.

P1: Introduce yourself.

S: I'm XX from yy place, West Bengal. I have done my schooling from zz. I have done my graduation in Zoology hons. from www. Currently I'm pursuing masters in zoology from xxxx. I'm keen on crafting, painting. I enjoy singing.

P1: So you are from South 24 pgs. How many districts are there in West Bengal?

S: 19 ma'am (I read this in my childhood, but now a few districts added, so now it's 24, so gave the wrong answer confidently)

P1: Name some districts from north, south and middle.

S: Named a few districts from north and south but recalled only one from middle.

P1: So you are pursuing masters in zoology.

S: yes ma'am.

P1: I have been always curious about the matter that who feel more pain among a dog, octopus and fish?

S: The dog feels more pain ma'am.

P1: Why so?

S: As per the evolutionary tree, the dog is more developed, so it feels more pain.

P1: What about the fish and octopus?

S: The fish will feel more pain than octopus.

P1: Same reason?

S: Yes ma'am. (I googled this question later, but there was no proper answer and research till now, as scientists have ethical issues)

P1: ok, as you mentioned about evolution, tell me which animal is in the lowest grade of evolution?

S: protozoa

P1: Can you name a few grades after that?

S: porifera, cnidaria, ctenophora, platyhelminthes, aschelminthes, annelida, arthropoda, mollusca, achinodermata

(I told all the invertebrate classes in a flow, but was only asked for a few. So, me and P1 both were smiling)

P1: I'm sorry but can you please repeat what are your hobbies?

S: I like to do painting, singing songs.

P1: What kind of painting?

S: Now mostly I do doodling but I have done pastel drawing too.

P1: Name a few types of painting?

S: oil painting, water colour, pastel colour, acrylic painting.

P1: Can you tell me the differences between all these types of painting?

S: pastel colours are done in paper by oil pastel colours, water colour is done in paper and we use water soluble colours, and acrylic colours are thicker than water colour but water soluble and we can do acrylic colours in paper, wall or even in a t- shirt. (told whatever came into my mind)

P1: What about oil painting?

S: I have never done oil painting, so I don't know much about that.

P1: Okay. Name 2 famous painters.

S: Abanindranath Tagore, Rabindranath Tagore.

P1: Do you know any living painters?

S: No ma'am. I'm not aware of that.

P1: What kind of songs do you sing?

S: I am interested mostly in Bengali folk songs and Rabindra sangeet.

P1: Do you know any Indian singer who got national award in recent years?

S: I don't know about Indian singer but I know Iman Chakraborty, a Bengali singer who got national award for best playback singer recently.

P1: Then the person got a national award, that's what I was asking. (Both me and P1 were smiling)

(P1 to P2: I'm done, you can start)

P2: As I can see your academic grades are low in the 1st year of graduation as well in 12th.

S: Gave proper explanation about both separately

P2: Fair enough. Why is your college named Dinabandhu Andrews? It's an old college, when is it founded?

S: Gave a well-prepared answer, explained why Andrews, then why Dinabandhu.

P2: So do you follow news, what are the covid vaccines made in India?

S: Covaxin manufactured by Bharat Biotech and I couldn't recall another one, the Indian version of Oxford Antrazeneca made by Serum Institute of India.

(I couldn't recall Covisheild at that moment)

P2: What do you think, how much effective are the vaccines and is it safe?

S: Told about their effectiveness, and deficiency in data and trials and safety issues briefly.

P2: As you are planning to study MBA, you have to do a few maths here.

S: I'm not in touch with maths after my 12th but yes, I'll do.

P2: Ok, as we all heard, Covid is having an exponential growth. What is it? Can you draw the growth curve?

S: I drew in a few seconds and showed.

P2: What is the equation of straight line?

S:  $mx + c$

P2: what's in the left side of the equation?

S:  $f(x) = mx + c$

P2: Draw a graph of the equation.

S: Drew and showed.

P2: Ok thank you Shruti. You can disconnect.

S: Thank you sir, thank you ma'am.

I shared my interview experience as I have quite different academic background. It might be helpful for the freshers and academically diverse students.

Rejected on 16th May, 2021

Converted to IIML for PGP ABM & IIMI for PGPM & PGP-HR

## 2) Interview and WAT Experience– 2

**Interview time:** 10min.

Bcom Hons. from DU (Final year)

Date: - 31.03.2021

Slot: - 10am (started at 10:20)

Panel 1(Male and Female)

P1: So XX you are in the process

A: Yes, Sir finally!! GOOD MORNING, SIR, GOOD MORNING, MA'AM.

P1: Give a brief intro xx

A: My name is YYY. I was born in a small village called Karhagola Road in the Katihar district of Bihar and brought up in Odisha. I did my schooling from Odisha as well and currently I am pursuing Bcom(H) from PGDAV, DU though I had science in my intermediate.

I have always been an active child since my school days like I won few sports competition in the school level and even in college I am an active member of various clubs and societies like NSS, Enactus. I am also the Vice-President of Career Counselling Club of my college. In the past I have incorporated activities with the intentions of contributing back to the society like while staying at my village, I have been teaching in a school and some underprivileged children and am trying to figure out the problems the kids are facing and how I can contribute after doing MBA and that's my main long-term purpose to do MBA now.

P1: Mr. XX, Who is Pannalal Girdharlal?

A: Sir Pannalal Girdharlal are the founders of the college and they have contributed some money to the institute and presently they are the leading business people of Delhi having corporates like Victor Cables Ltd and Pannalal Ltd.

P1: How old are the Vedas? What is AD and BC?

A: Vedas are very old (he asked me to give specific no. so I said 15th century) BC means Before Christ, AD I do not know:

P1: Oh!! XX you studied Business law and what did you learn?

A: Sir, Business pardon

P1: Business law... anything you remember jo bhi yaad hai boldo

A: Sir I studied Business law in my 1st year and I remember there was something contract, offer, acceptance and contract is offer + acceptance & also Indian Contract Act was enabled in 1872. This is what I remembered

P1: When can a contract be null or void?

A: Sir When there is no offer or acceptance then the contract will be void.

P1: What's your favourite subject?

A: Sir I like (phir yaad aaya yeh toh Ma'am hai) Ma'am I like Entrepreneurship subject a more because I want to do something in the education sector.

F2: What do you want to do in education sector?

A: Ma'am I want to do something like after MBA in the initial years I would like to do job and at the same time would set up my organization where I would take some students from the village area and would personally train them and make sure they get some rank in the school, district or may be in state and that would provide me a brand equity and then I will contribute in a good way to the society and convert it into a business.

F1: What is artificial intelligence in the entrepreneurial sector (aysa kuch tha Question, yaad nhi)

A: Took 2 second pause and said, I am not aware of it

F 1: ohhk what you know about IIM K?

A: Ma'am IIM K is the 5th IIM estb in 1996 and it's completed 25years this year. Its the most diverse institute all over India (fumbled a bit) and IIM K is situated... (Ma'am interrupted)

F1: What are the courses that are provided here? Are you aware?

A: Course like PGP, LSM, Business Leadership and Director is also planning to make more business programme in the upcoming years.

F1: Why don't you take Business Leadership programme then wo toh sirf 1year ka hai and you are interested in entrepreneurship more?

A: Ma'am that's for the experience people and I do not have experience now that's why I would do MBA now and then will shift to business in the future.

F1: Ohh it's okay then... (she seemed satisfied)

P1: In which all states the election are going on?

A: Sir Kerala, Tamil Nadu, Assam, West Bengal and there is a union territory too i.e. Pondicherry (I should not say this as they didn't ask)

RAPID ROUND STARTS

1)How many states are there?

A: 28

2)Any new state recently added?

A: After thinking for 3-4 seconds, Sir I think there is no state that is currently made or added in a country (fumbled more)

Sir was smiling So I said to cover it "there are some UT that's been added"

(PS: - Telangana was the answer)

3)RBI Governor

A: Hmm Shaktikanta Das

4) Chief Election Commissioner?

A: Sir I do not know

5) What's your Hobbies?

A: Sir I like singing Bollywood songs and independent artist songs and also like to write some lyrics of my own. In fact, Sir, I have written few lines for IIM K as well. I mean my aspiration for IIM K (They said thik hai thik hai)

P1: Ok so you know A.R. Rahman won a Oscar for a song in the Movie? Name the movie

A: Sir Slumdog Millionaire

P1: Who is the Director?

A: Sorry Sir, Not aware of it

P1: What you think the director was Indian or Foreigner?

A: Sir definitely Indian

P1: Definitely with smiling

A: Yes sir (with 200% confidence)

(PS: - It's foreigner)

P1: Who is your favourite singer?

A: hmm ...Sir my favourite singers are like Jubin Nautiyal, Darshan Raval, Arijit Singh.

P1: What about Kishore Kumar?

A: Sir I actually dont listen much older songs but I do like him.

Okay that's it!! Thank you

I greeted: - Thank you so much Sir, Thank you so much Ma'am.

I feel satisfied as I think I was very confident, doesn't matter whether I know the answer or not and I kept smiling throughout (shayad thoda zyada hee smile kar rha tha)

### 3) Interview and WAT Experience– 3

**Date & Time:** 10.04.2021, 11:35 A.M. Online.

Profile:

10th/12th/Grad: 10/93%/9

UG - B.Sc. (Hindu College)

CAT - 98.62%ile

The interview was supposed to start at 12:10 P.M. At 11:30, I received a call from IIMK that my interview is in the next 5 min. Join asap. Thank God, I was ready. I quickly joined and there was almost 2 min waiting time only.

Duration ~ 15 minutes.

Panel: There were 2 members (1 Male, 1 Female).

P1(Male) - In the early 50s or late 40s.

P2(Female) - In the early 40s.

A student coordinator checked my ID.

Me: Good morning, sir. Good morning, ma'am.

P1: Good morning, XXt. So, you graduated from Hindu college last year.

Me: No sir, I am currently in my final year.

P1: okay okay, you have around 9 CGPA in graduation. How would you like to comment on this? I think they are very good according to DU.

Me: They are decent sir. But not very good as marking in DU varies from course to course and in our course, we get more than 9.5 as well.

P1: Still they are very good! Don't you think?

Me: Probably sir (They started laughing)

P1: You don't have to be that modest. Anyways, what do your parents do?

Me: Told.

P1: Do you have any siblings?

Me: Yes sir, she is 3 years older than me.

P1: Oh! What is she doing right now?

Me: Sir, she is a probationary officer in SBI.

P1: Do you have any gf?

Me: No sir! (started smiling)

P1: Why? You look handsome! Why don't you have any?

Me: (looking at the camera) sorry sir, can you see me? I guess there is some connectivity problem.

P1: No! No! It's fine. We can see you.

Me: Your question made me think for a moment that there was some camera problem. (I started smiling)

(They also started laughing) (It might not sound funny now, but at that time, it was kinda funny)

(Now, P2 starts asking)

P2: Your course is Physical science with chemistry! What do you study in this?

Me: Ma'am Physics, Chemistry and Maths.

P2: What is the major subject here? Chemistry?

Me: There is no major subject ma'am. All the subjects have the same weightage.

P2: So, why is it named so?

Me: Ma'am, It's just another fancier name of B.Sc. Programme. (Smiles)

P2: You have very good academic consistency. Why don't you continue Science? Why MBA?

P1: Are Haan haan! I forgot to ask this!

Me: Told how I am working with a venture, got interested in management and how MBA will help me in my goals! (Basically, the rehearsed answer)

P2: Tell us some recent news.

Me: Talked about Coronavirus second wave and its impact, RBI monetary policy review, and New CJI appointment.

P2: What other calls do you have?

Me: MDI, IIMS, CAP, IIFT

P2: So, this is your best call!

Me: It is one of the best.

P2: oh cmon! Which will you choose then?

Me: Ma'am, currently I am not in a position to answer this question as I only have interview letters from these places, not final admission offers.

P2: What if you convert all of them! what will be your preference order?

Me: Firstly, I will be very fortunate and happy to convert all my calls. (Smiling)

(Cutting in between)

P2: No buttering. Just tell us the order.

Me: IIMK, MDI, IIMS, IIFT.

P2: That's it from our side Ankit. Do you have any questions for us?

Me: While going through the IIMK website, I came across Business Simulation Lab. How exactly are students allowed to access that? Is there any extra fee or something?

P1: That we won't tell you now. You join here and find that on your own.

Me: Ok sir, Thank you so much!

P1: au revoir (Bye in French) (I have written in Form-B that I know French.)

Me: (started smiling) au revoir, merci beaucoup monsieur. (Bye, thank you so much sir)

(Now, Sir started telling ma'am that he also studied French)

P1: Acha, tell me, My name is Ankit in French.

Me: je m'appelle Ankit. (I was thinking like Basics 101)

P1: I love you in French.

Me: Je t'aime.

(They started laughing.)

P1: You can log off now.

Me: (smiles) reste en sécurité sir, means stay safe sir.

(We all again smiled and I log off)

Overall Experience

Definitely, the most enjoyable interview I've ever had, more like a normal conversation with the panelists.

**Result - Converted**

#### 4) Interview and WAT Experience- 4

**Profile:** General Engineering Male, 18 months' work-ex

10th/12th/grad/CAT: 10/98.5/8.3/99.76

Date: March 26th, 2021.

Overall experience: The interview lived up to the expectations. IIM K interviews are known to be longer, touching upon all aspects of your profile. Mine was no exception, however there was of more emphasis on general knowledge.

Two male panellists, both in 40s, let's say M1, M2

M1: Which firm do you work at? What's your role? Describe about your firm.

Me: \*This was already expected and I gave a well-prepared answer\*

M2: What's Adobe's market capitalisation?

Me: 200 billion dollars.

M1: Do you know how many classical languages are there in India?

Me: I know that there are 16 languages on currency but I don't know about classical languages.

M1: Ok I will give u the definition, they are languages which are 1500 yrs old.

Me: In that case, Tamil and Sanskrit will be there. Telugu also should be there. It's derived from Tamil and definitely has a history of more than 1500 yrs. But regarding north Indian languages, I don't have much idea.

M1: why do you think north Indian languages are not classical languages?

Me: I know that there is a language called Prakriti which evolved from Sanskrit. All other languages evolved from that. But I don't really know whether this happened 1500 yrs ago.

(\*Looks like the guess mostly worked, there are 6 classical languages they are Telugu, Tamil, Malayalam, Kannada, Sanskrit, Odia\*)

M1: Ok do u know about the city which is the reference for IST — Indian standard time

Me: I don't know but I can take a guess

M1: Ok

Me: Nagpur or Indore

M1:(\*grins\*) what? How?

Me: It should be somewhere near the midpoint, so Nagpur lies straight above Hyderabad and its almost closer to centre point of India.

M1:(\*faint smile\*)

(\*Answer is prayagraj, made a blunder\*)

Now M2 takes over...

M2: So you know digital circuits right?

Me: Yes sir.

M2: what's the significance of NAND gate?

Me: It's a universal gate and building block of most of the digital circuits in the processors.

M2: Can you tell me the Boolean expression for that?

Me: \*told\*

M2: How does a USB drive work?

Me: it connects to the data bus of the processor. From there the data goes to internal registers and flow is controlled by the control unit.

M2: What's the probability of you getting selected in any IIM?

Me: There are 4000 seats. Me being a GEM, the probability will be lower than usual.

M2: Give me a number

Me:(\*trying to use pen and paper\*)

M2: without using pen and paper

Me:(\*took sometime\*) I am making a simple assumption that 4 candidates are interviewed per seat. So, it's 0.25.

M2: Ok, can you name two women ministers of India?

Me: Nirmala Sitaraman and Smriti Irani.

M2: Do you know about spectrum scam?

Me: yes sir, it happened in 2011 2012

M2: Was it 2g,3g,4g? Which party's minister was involved?

Me: it was 2g and DMK's minister was involved.

M2: Who is the minister?

Me: I think it was D raja (\*it was A raja\*)

M2: Do you know the difference between pandemic, epidemic, endemic?

Me: pandemic is worldwide spread; endemic is a spread in localized area or a group. Epidemic should be somewhere in between.

M2: What is the meaning of between? (\*Laughs\*)

Me: May be at a country or a state level...

M2: what are the vaccines produced in India? Who are the manufacturers?

Me: Covishield — Serum Institute, Pune; Covaxin — Bharat Biotech, Hyd.

M2: what about Russia's vaccine and China's vaccine?

Me Yes sir, Dr Reddy's labs is in consultation to produce them. China's vaccine is not produced in India.

M2: what's the name of the Russia's vaccine? Do u know why it's named so?

Me: it's sputnik, named after Russia's first space mission.

M1: What other calls do you have?

Me: B, C, L

M1: So, you have all these calls, which IIM is best according to you? It's doesn't have to be K.

Me: Sir, coming from an IIT background, I can say that all older IIMs offer more or less similar quality infrastructure, faculty and peer group. I would be happy to be selected in anyone of them. But my personal choice would be IIM B, because of its geographical proximity and also, I know seniors in IIM B.

M2: what's the oldest IIM?

Me: Calcutta.

M2: that's the interview, any questions from your side?

Me: No sir, I am fine.

M2: All the best for your other interviews.

Me: thanks sir.

## 5) Interview and WAT Experience– 5

Background: 1 work ex (as of July 2020) in a Software firm

CAT'20: 98.79 %tile

Acads (10th, 12th, Grad): 95,89,83

General engineer female

2 male panelists: M1 and M2

M1: So you work in XYZ. Tell me what do you do?

Me: Told

M1: So you're a core software engineer

Me: Yes sir

M1: Which language do you code in

Me: Sir Java

M1: Okay so what are the advantages of Java over other languages like Python, SQL, etc

Me: Spoke about platform independence, JVM, benefit of no pointers, extensive usage in banking industry, garbage collection

M1: (Seemed Satisfied) So where is your company headquartered?

Me: Told

M1: So you're born and brought up in Mumbai, who is the Governor of Maharashtra?

Me: Sir it's Shri Bhagat Singh Koshiyari Ji

M1: Okay so tell me 3 top Indian IT firms and their CEOs.

\*Starts thinking TCS, Wipro, Infosys but then realizes doesn't know their CEO names so thinks lets mention some startups\*

Me: Sir I know some start up CEO names

M1: No I want CEOs of top companies

Me: Okay sir I know Infosys, TCS, Wipro. Wipro chairman is Azim Premji ...

\*gets interrupted \*

M1: That we all know but do you know the CEOs name?

Me: No sir

M1: Okay have you heard about NAS\*\*\*\*, how is it related to sport? (I couldn't hear, so I asked to repeat)

Me: (Wondering what sport, what is he saying) Sir I don't know, will read about it.

M1: Okay what are the major stock exchanges in India

Me: Sir it's NSE and BSE.

M1: What is the difference?

Me: Sir NSE is national stock exchange and BSE is Bombay Stock exchange. NSE has an index called as Nifty and BSE has an index called SENSEX. BSE is the oldest stock exchange of Asia. Nifty is calculated using market capitalization of top 500 companies. And SENSEX using top 50 companies. Nifty also has an index called Nifty 50 which uses market capitalization of top 50 companies.

\*\* Now that he asked BSE and NSE I wonder if in the previous question he meant "NASDAQ" and "stock" instead of "sport"(because this is what i heard) because I know about NASDAQ, ugh these online interviews \*\*

M1: Why is your company called Pvt. Ltd? What is Ltd?

Me: Sir Ltd means that the company's liability is restricted to a limited number of shareholders. I guess the number is 50 shareholders. (Was right) Public companies are listed on the stock exchange and private companies are not. Whenever any private firm defaults the losses will be limited to that company's shareholders.

M1: Okay I am done, sir (points to M2) you can take on.

M2: So, who is Jijabai? (My college has Jijabai in its name)

Me: \*Proudly smiles and mentions\* Sir she is the mother of Chhatrapatti Shivaji Maharaj. She had 8 children, 6 daughters and 2 sons. (Then, spoke about how she brought them up, the values she taught Shivaji, how Shivaji treated women with respect and how he ruled the then Bombay State which later became Mumbai city, etc)

M2: Okay so you graduated in 2019, you must be remembering your academics then

Me: Yes sir, will try my best to answer

M2: What is your favorite subject?

Me: Sir DBMS and Data Structures.

M2: So, what is RDMBS?

Me: Sir it's relational database management system. Then I spoke about how data is stored in tables in rows and columns, advantage over traditional dbms, consistency, normalized data, etc

M2: So what is primary and foreign key?

Me: (easy-peasy) Told

M2: So what are your long term goals?

Me: Started speaking, got interrupted

M2: why IIM K why not any other college? What do you like about IIM K?

Me: Told

M2: So you told me the advantages of RDMBS tell me some disadvantages

Me: Told about centralised architecture so can have single point of failure, mentioned how distributed systems like hadoop solve this problem, mentioned storing unstructured data is tough in RBDMS \*gets interrupted again\*

M2: What is unstructured data? Give examples

Me: Told

M2: What was your rank in class

Me: Sir I was in the top 10-15 %tile

M2: Top 10%tile, okay we are done thank you.



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## CATKing IIM WAT PI Schedule 2021-22

DAY	TOPIC	TIME
Monday	Marketing Mondays	10 to 11 pm
Tuesday	Current Affair   Industry Insights (GD/WAT)	10 to 11 pm
Wednesday	How to Crack Interviews	10 to 11 pm
Thursday	How to Crack Case Study/SOP	10 to 11 pm
Friday	Finance Fridays	10 to 11 pm
Saturday	Personal Interview Must Do Questions	10 to 11 pm
Sunday	Concept Builders: GD/WAT	10 to 11 pm

**Note:** This schedule will be followed every week till March. Some variations may be there as per the B-School interview schedule Students will be informed about it in due course.

**For More Details about the CATKing IIM WAT PI Preparation course with IIM A, B, C, L, SPJIMR Mentors, Contact 8999118999 or**

**Visit: <https://www.courses.catking.in/iim-wat-pi-courses/>**



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**1000+ CATKing Students**  
converted IIMs in 2020-21